
11. EXECUTIVE SUMMARY OF INDEPENDENT MARKET RESEARCH REPORT

(Prepared for inclusion in this Prospectus)



VITAL FACTOR CONSULTING
Creating Winning Business Solutions

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15 May 2008

The Board of Directors
Luxchem Corporation Berhad
6, Jalan SS21/58
Damansara Utama
47400 Petaling Jaya
Selangor Darul Ehsan

Dear Sirs/Madam

**Independent Assessment of the Industrial Chemicals and
Unsaturated Polyester Resin Industries**

The following is a summary of the independent assessment of the Industrial Chemicals and Unsaturated Polyester Resin Industries in Malaysia prepared by Vital Factor Consulting Sdn Bhd for inclusion in the Prospectus of Luxchem Corporation Berhad (herein together with all its subsidiaries will be referred as Luxchem Group or the Group) in relation to its listing on the Main Board of Bursa Malaysia Securities Berhad.

1. BACKGROUND

- The principal business activities of Luxchem Group are in the manufacturing of Unsaturated Polyester Resin, and marketing and distribution of Industrial Chemical Products.
- For the financial year ended 31 December 2007, Luxchem Group's revenue amounted to RM299.4 million.

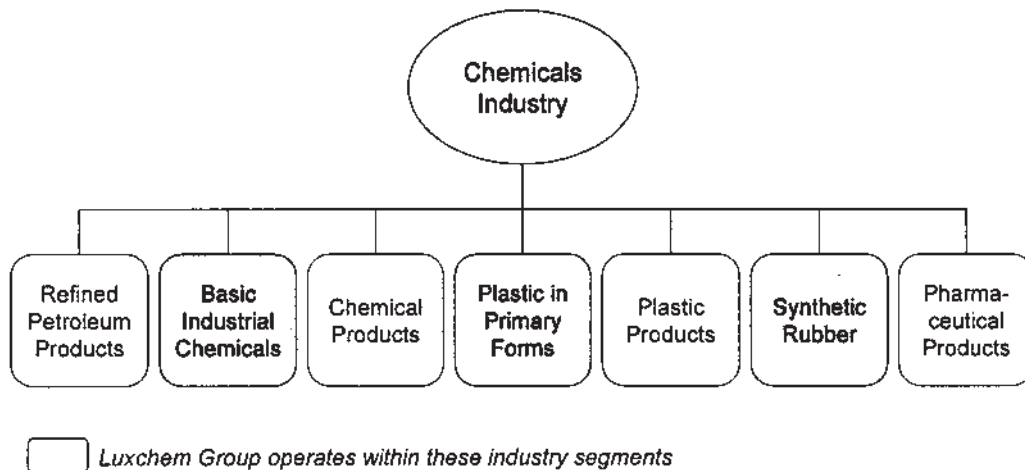


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2. INDUSTRY STRUCTURE

2.1 Chemicals Industry

- The structure of the Chemicals Industry is as depicted in the figure below.



Source: Ministry of International Trade and Industry

Figure 1 Structure of the Chemicals Industry

- The core business activities of Luxchem Group are in the following:
 - Marketing and Distribution of Industrial Chemicals;
 - Manufacture of Unsaturated Polyester Resin.
- Luxchem Group operates within the following sub-sectors of the Chemicals Industry:
 - Basic Industrial Chemicals;
 - Plastic in Primary Forms*;
 - Synthetic Rubber.

Note: *Plastic in Primary Forms include Unsaturated Polyester Resin.

- Basic Industrial Chemicals comprise petrochemicals, organic chemicals, inorganic chemicals and other basic chemicals. Some of the basic industrial chemicals produced in Malaysia include acrylic acid, esters, fatty acids, fatty alcohol, crude glycerine, titanium dioxide and styrene monomer.
- Plastic in primary forms consist of resins in liquid or solid form. Some of the plastics in primary forms that are produced in Malaysia include low density polyethylene, linear-low density polyethylene, high density polyethylene, polypropylene, polystyrene, acrylonitrile butadiene styrene, polyvinyl chloride, polyethylene terephthalate, unsaturated polyester resin.
- Synthetic rubber including latex is derived from petrochemicals.



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2.2 Industrial Chemicals

- In general, the Chemicals Industry can be further classified based on where they are used as follows:

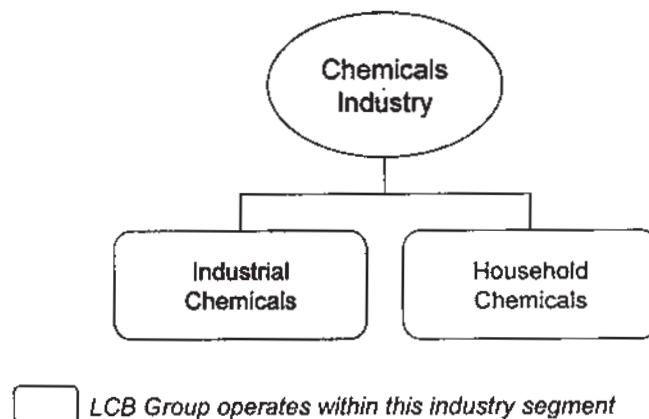


Figure 2 Industrial and Household Chemicals

- Industrial Chemicals refer to chemicals used by manufacturers and other commercial organisations and are often purchased in relatively large quantities. In some cases industrial chemicals are concentrated for further dilution and processing.
- Household Chemicals refer to chemicals that are normally found in households. Some examples of household chemicals include bleach, dishwashing detergent, disinfectant, cleaner, mildew remover and household pesticide.
- Luxchem Group operates within the Industrial Chemicals Industry as their products are used mainly by manufacturers and not directly used by households.

3. SUBSTITUTE PRODUCTS

3.1 Unsaturated Polyester Resin

- Unsaturated Polyester Resin is a type of polymer based thermosetting resin that is commonly used in composite materials to serve two critical functions, transfer of load to the reinforcement fibre, and protect the fibre from environmental effects.
- As a polymer raw material, there are substitutes for Unsaturated Polyester Resin as other types of thermosetting resins such as vinyl ester, epoxy resin, acrylic and polyurethane can replace it. Depending on the application, any one of these materials can substitute for Unsaturated Polyester Resin.



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- However, Unsaturated Polyester Resin has its benefits over other substitutes as follows:
 - Cost effectiveness: Unsaturated Polyester Resin is less expensive compared to other types of thermosetting resins such as vinyl ester, and it possesses certain desired properties. Vinyl ester is more for higher-end industrial applications.
 - Versatility: It has good flexibility and workability for use in various processes which include, among many others, hand lay-up, spray-up, pultrusion, filament winding, cast moulding and press moulding.
- Due to its versatility, Unsaturated Polyester Resins are also commonly used as raw materials to manufacture composite products for example fibre reinforced products to replace metal products that perform similar functions, and synthetic marble to replace the use of natural marble for use in manufacturing kitchen tops and sanitary ware.

3.2 Industrial Chemicals

- Luxchem Group's Industrial Chemicals are mainly used in the Rubber and Plastic Industries. Within Industrial Chemicals, Luxchem Group markets and distributes the following major types of products:
 - Synthetic Latex and Synthetic Rubber;
 - Chemicals for Rubber and Latex;
 - Plastic Additives;
 - Polymer Resins.
- The only substitutes for Synthetic Latex and Synthetic Rubber are Natural Latex and Natural Rubber.
- However, Synthetic Latex and Synthetic Rubber have their advantages over Natural Latex and Natural Rubber, as they do not contain any protein unlike Natural Rubber and Natural Latex, which in some cases may cause allergic reactions.
- Apart from Synthetic Latex and Rubber, there are no direct substitutes for the other Industrial Chemicals that are marketed and distributed by the Group.

4. GOVERNMENT REGULATIONS, POLICIES AND INCENTIVES

4.1 Government Regulations

Manufacturing Licence

- Apart from the normal manufacturing licence, there are no material Government laws, regulations and policies that may impede on the performance and growth of operators like Luxchem Group within a free enterprise environment in Malaysia.

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- Application of a manufacturing licence under the Industrial Co-Ordination Act, 1975 is required for companies with shareholders' funds of RM2.5 million or above, or engaging 75 or more full-time employees. (Source: Malaysian Industrial Development Authority)

Manufacturing Licence

Company:	Luxchem Polymer industries Sdn Bhd
Issuing Authority:	Ministry of International Trade and Industry
Issuance Date:	28 November 1996 (Licence valid since 17 April 1996)
Types of Products:	Unsaturated Polyester Resins and Alkyd Resins

Poison Licence

- An organisation, which is involved in importation, possession, manufacture, compounding, storage, transport, sale and use of poisons, is subjected to the Poisons Regulations, 1952 under the Poisons Act, 1952. The licence is granted to a person and not a firm with a business address.

Wholesaler's Poison Licence

Luxchem Group has five poison licences granted to the Group's personnel.

Licences from the Malaysian Rubber Board

- Luxchem Group obtained the following licences from the Malaysian Rubber Board:

Company:	Luxchem Trading Sdn Bhd
Issuing Authority:	Malaysian Rubber Board
Valid Period:	31 March 2008 till 30 March 2009
Types of Licence:	For buying and selling of rubber (Ai, Aii)

Company:	Luxchem Trading Sdn Bhd
Issuing Authority:	Malaysian Rubber Board
Valid Period:	20 May 2007 till 19 May 2008
Types of Licence:	For exporting rubber (DD)



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4.2 Environmental Regulations

Disposal of Scheduled Waste

- The Government regulations for the disposal of scheduled waste and sludge resulting from manufacturing processes falls under the Environmental Quality (Scheduled Wastes) Regulations 2005. (Source: *Environmental Quality Act and Regulations*)
- As part of the process of manufacturing Unsaturated Polyester Resin, Luxchem Group creates wastes and sludge in the following forms:
 - Waste oil;
 - Waste solvent;
 - Used activated carbon.
- All the wastes listed above are categorised under Scheduled Waste in the Environmental Quality (Scheduled Wastes) Regulation 2005.
- The scheduled waste generated by the Group during the manufacturing process is collected and disposed by Resources Conservation Sdn Bhd, Centralised Waste Treatment Plant Sdn Bhd, and Transada Chemicals Sdn Bhd. All of these companies are licensed contractors of the Department of Environment.
- In addition, Luxchem Group has obtained the approval from the Department of Environment for the installation of a scrubber system, which is designed to trap and remove contaminants and particulates from emissions generated through the manufacturing process before releasing into the environment.

Environment Impact Assessment (EIA)

- The environmental impact of manufacturing Unsaturated Polyester Resin are regulated by the Environmental Quality (Prescribed Activities) (Environmental Impact Assessment) Order 1987, under the Environmental Quality Act, 1974.
- In 1996, Luxchem Polymer Industries Sdn Bhd obtained approval for its Environment Impact Assessment report from the Department of Environment for its manufacturing plant for Unsaturated Polyester Resin and Alkyd Resins, located in Malacca.

5. SUPPLY

5.1 Supply – Unsaturated Polyester Resins

- As at February 2008, there were only four manufacturers of Unsaturated Polyester Resin operating in Malaysia. (Source: *Malaysian Industrial Development Authority, Department of Environment and Primary Market Research undertaken by Vital Factor Consulting Sdn Bhd*)



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- According to the Department of Statistics, there is no data available specifically on the local production of Unsaturated Polyester Resin. Therefore import and export data will be used to provide a proxy for the performance of the industry.
- Between 2002 and 2006, the import value of other unsaturated polyesters, in primary forms increased at an average annual rate of 6.3%. In 2006, the import value of Unsaturated Polyesters, in primary forms grew by 1.9% to approximately RM42.4 million. For the first 11 months of 2007, the import value of other unsaturated polyesters, in primary form grew by 12.7% to approximately RM45.1 million compared to the same period in 2006.
- In 2006, the import quantity of other unsaturated polyester, in primary forms decreased by 0.6% to 4,316 tonnes. However, between 2002 and 2006, the import quantity of Unsaturated Polyesters, in primary forms increased at an average annual rate of 1.0%. For the first 11 months of 2007, the import quantity of other unsaturated polyester, in primary form increased by 21.3% to reach 4,958 tonnes compared to the same period in 2006.
- Between 2002 and 2006, the import value of other unsaturated polyesters, other than in non-rigid cellular blocks (sub-sector of other unsaturated polyesters, in primary form), declined at an average annual rate of 1.5% and in 2006, it decreased by 3.1% to reach RM30.1 million. For the first 11 months of 2007, the import value of other unsaturated polyesters, other than in non-rigid cellular blocks (sub-sector of other unsaturated polyesters, in primary form), decreased marginally by 0.4% to RM28.4 million compared to the same period in 2006.
- Between 2002 and 2006, the import quantity of other unsaturated polyesters, other than in non-rigid cellular blocks (sub-sector of other unsaturated polyesters, in primary form) decreased at an average annual rate of 5.2% and in 2006, it declined by 2.7% to 3,265 tonnes. For the first 11 months of 2007, the import quantity of other unsaturated polyesters, other than in non-rigid cellular blocks (sub-sector of other unsaturated polyesters, in primary form) declined by 6.1% to 2,901 tonnes compared to the same period in 2006.

(Source: Department of Statistics)

5.2 Supply – Industrial Chemicals Industry

Local Production

- Between 2003 and 2007, the sales value of Chemicals increased at an average annual rate of 20.5% and in 2007 it grew by 9.1% to RM157.9 billion.



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- Between 2003 and 2007, the sales value of the Manufacture of Other Basic Industrial Chemicals except Fertilizers and Nitrogen, registered at average annual growth rate of 22.5% and in 2007, it increased by 6.7% to reach RM22.9 billion.
- Between 2003 and 2007, the sales value of the Manufacture of Other Chemical Products, not elsewhere classified, grew at an average annual rate of 5.3% and in 2007, it increased by 16.2% to RM3.5 billion.
- According to the Malaysian Plastics Manufacturers Association, the local production of resins reached approximately 2.0 million tonnes in 2006.
- Total resin consumption increased from 1.7 million tonnes in 2005 to 1.8 million tonnes in 2006. Total resin consumption registered a growth of approximately 5% in 2006. Of these, approximately 40% of the resins consumed were imported as certain types and grades were not produced locally.

(Source: Department of Statistics and Malaysian Plastics Manufacturers Association)

Import

- Between 2003 and 2007, the import value of Chemicals grew at an average annual rate of 16.3% and in 2007, it increased by 10.5% to approximately RM41.4 billion.
- Between 2003 and 2007, the import value of organic chemicals increased at an average annual rate of 17.7% and in 2007, it increased by 15.6% to approximately RM9.9 billion.
- Between 2003 and 2007, the import value of inorganic chemicals increased at an average annual rate of 13.9% and in 2007, it grew by 3.3% to approximately RM3.2 billion.
- Between 2002 and 2006, the import value of synthetic rubber and factice derived from oils, in primary forms or in plates, sheets or strip (including synthetic latex and rubber), grew at an average annual rate of 23.3% and in 2006, it increased by 33.0% to approximately RM1.1 billion. For the first 11 months of 2007, the import value of synthetic rubber and factice derived from oils, in primary forms or in plates, sheets or strip (including synthetic latex and synthetic rubber), increased by 13.3% to reach RM1.1 billion compared to the same period in 2006. Some of Malaysia's sources of imports of synthetic rubber and factice derived from oils, in primary forms or in plates, sheets or strip, include, among others, Japan, Taiwan, the United States, United Kingdom, Korea, Thailand, and Germany.

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- Between 2002 and 2006, the import value of acrylonitrile-butadiene rubber (NBR) Latex registered an average annual growth rate of 71.8% and in 2006, it increased by 69.5% to RM286.9 million. For the first 11 months of 2007, the import value of acrylonitrile-butadiene rubber (NBR) Latex increased by 16.3% to reach RM305.7 million compared to the same period in 2006.
- Between 2002 and 2006, the import value of styrene-butadiene rubber (SBR), carboxylate styrene-butadiene rubber (XSBR) (Other than unvulcanise uncompound plate, sheet in primary forms), increased at an average annual rate of 23.0% and in 2006, it increased by 8.5% to RM204.0 million. For the first 11 months of 2007, the import value of styrene-butadiene rubber (SBR), carboxylate styrene-butadiene rubber (XSBR) (other than unvulcanise uncompound plate, sheet in primary forms) grew by 25.2% to reach RM236.1 million compared to the same period in 2006.
- Between 2003 and 2007, the import value of Plastics in Primary Forms grew at an average annual rate of 18.9%. In 2007, the import value of Plastics in Primary Forms increased by 6.7% to approximately RM10.7 billion.

(Source: Department of Statistics)

6. SUPPLY DEPENDENCIES – RAW MATERIALS

- Luxchem Group's core business activities are in the Manufacture of Unsaturated Polyester Resin, and Marketing and Distribution of Industrial Chemicals.
- There are no raw material purchases per se for marketing and distribution operations, as the Group primarily sells the products as is.
- As for the manufacturing of Unsaturated Polyester Resin, some of the major raw materials used by Luxchem Group are:
 - Styrene monomers;
 - Glycols (include propylene glycol, diethylene glycol, and ethylene glycol);
 - Phthalic anhydride;
 - Maleic anhydride.
- In 2007, there were 41 companies in operation within the petrochemical sector and this includes commodity and engineering grade plastic resins, petrochemical derivatives as well as specialised and fine chemicals. Of the 41 companies, there is only:
 - One producer of styrene monomer, located in Johor;
 - One producer of phthalic anhydride, located in Pahang (for its own use only);
 - One producer of ethylene glycol, located in Terengganu;



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- One producer of maleic anhydride in Terengganu.
(Source: Malaysian Industrial Development Authority, Malaysian Petrochemicals Association and Primary Market Research undertaken by Vital Factor Consulting Sdn Bhd)
- In 2006, Malaysia was a net importer of petrochemical products, with imports of RM18.1 billion and exports of RM15.4 billion. (Source: Malaysian Industrial Development Authority)
- For the first 11 months of 2007, Malaysia imported RM593.0 million of styrene (including styrene monomers) from overseas countries, including Singapore, Indonesia, Taiwan and Thailand. (Source: Department of Statistics)
- According to the Department of Statistics, there is no data available specifically on the local production of raw materials outlined above. As such, the local production of Other Basic Industrial Chemicals, except fertilisers and nitrogen compounds will be used as a proxy for the performance of the industry.
- Between 2003 and 2007, the sales value of manufacture of other basic industrial chemicals except fertilisers and nitrogen, registered an average annual growth rate of 22.5%. In 2007, the sales value of manufacture of other basic industrial chemicals, except fertilisers and nitrogen increased by 6.7% to RM22.9 billion. (Source: Department of Statistics)

7. DEMAND DEPENDENCIES

- Luxchem Group is in the business of marketing and distribution of Industrial Chemicals. Therefore demand will primarily come from local end-user industries and export.
- Most of Luxchem Group's Industrial Chemicals are widely used in the Rubber and Plastics Industries in Malaysia. As such, the Group plays an important supporting role to some of Malaysia's largest industries.
 - Malaysia continues to be the world's leading producer and exporter of rubber products. In 2007, the sales value of rubber products registered a growth of 4.5% to reach RM11.9 billion. (Source: Department of Statistics)
 - In 2007, the annual turnover of the Plastic products industry in Malaysia is estimated at RM15.5 billion, an increase of 3.0% compared to the previous year. (Source: Department of Statistics)
- Within the Rubber and Plastics Industries in Malaysia, Industrial Chemicals form the basic materials, which are used in the following applications:

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Applications of Industrial Chemicals

TYPE OF INDUSTRIAL CHEMICALS	APPLICATIONS
Synthetic Latex and Chemicals for Latex	Used to manufacture Latex products such as latex gloves, condoms, balloons, swimming caps, finger cot, latex foam, carpet underlay and medical devices such as latex catheters.
Synthetic Rubber and Chemicals for Rubber	Used to manufacture Rubber products such as tyres, inner tubes, car mats or floor mats, automotive parts, rubber threads, rubber bands, shoe soles, bushes/mountings, extruded mechanical goods, hoses and tubes, rollers, o-rings and oil seals, diaphragms, auto tires and belts, fuel hoses or vibration mounts, air inlet ducts, gaskets, bellow, duct application, weather strips, glass run channels, plug covers, home appliances, adhesives, sealants, insulation films, rubber carriers and binders, medical parts, keypads and remote controls.
Plastic Additives	Used to manufacture Plastic products such as plastic hoses, PVC leather, tiles, shoes, plastic bottles, pipes and tubes, profiles and edgings, plastic sheets, wires and cables, gaskets, flexible PVC products and others.
PVC Resins	Used to manufacture all types of PVC based products in various forms, such as sheets and films, profiles and edgings, pipes and tubes, conduits and others.
Paint and Coating Materials	Used as a finishing and coating for plastic products, wood panel coatings, plywood coatings and metal coatings. Also used in paint manufacturing for example fillers, drying accelerators and others.
Fibreglass Materials	Fibreglass Materials such as chopped strand mats and woven roving is used in certain manufacturing processes such as hand lay-up, injection moulding, and press moulding for the production of laminated glass-reinforced plastics for industrial applications such as transport, sports and leisure equipment.

Figure 3 Range of Applications of Industrial Chemicals

Applications of Unsaturated Polyester Resins

SECTOR	APPLICATIONS
Household Products	Synthetic marble (used in the manufacturing of bathroom countertops and kitchen countertops), sanitary ware (such as bath tubs, vanity tops and sinks), bathroom furniture (such as baths and shower trays, shower room units), septic tanks, and solar system parts.

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SECTOR	APPLICATIONS
Building and Construction	Skylights, corrugated sheets, flat plates, panels, water-proof linings, rods, concrete shuttering, concrete shooters, and resin concrete (pipe or manhole).
Automotive	Automotive body fillers, bumper beams, body panels sunroof frames, catalytic converter heat shields, dashboard carriers, seat structures, battery supports, spring systems, golf carts, and camping trailers.
Vessel	Fishing boats, leisure boats, life boats, unroof frames, seat structures, canoes, yachts, boat hulls, hover craft, operating boats, floats.
Railcar	Cooler cover, instrumental panels, seats, and fuel tanks.
Industrial	Storage tanks, silo, ducts, electrical equipment and insulation devices, shipping containers, anti-corrosion floor lining, pipes, and cooling towers, ray dome, breakers, switchboards, speaker boxes, and satellite dish.
Sporting Goods	Bowling balls, surfboards, skis, helmets, swimming pools, hot tubs, fishing rods and rackets.
Miscellaneous	Buttons, body putty, chairs, benches, planters, showcase, mannequins, ornaments, trays, paints and adhesive products.

Figure 4 Applications of Unsaturated Polyester Resin

8. DEMAND

- The following is an assessment of the performance of the end-user industries including local production and export, which will impact on the demand for Industrial Chemicals.

Local Production

- Between 2003 and 2007, the sales value of Rubber Products increased at an average annual rate of 11.2%. In 2007, the sales value of Rubber Products grew by 4.5% to approximately RM11.9 billion.
- Following are the sales value of the local production of Rubber related products sub-sectors:
 - Between 2004 and 2007, sales value of local production of rubber remilling and latex processing grew at an average annual rate of 21.8%. In 2007, sales value of this category increased by 3.9% to reach RM8.9 billion.


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- Between 2004 and 2007, sales value of local production of rubber gloves grew at an average annual rate of 13.6%. In 2007, sales value of this category increased by 0.9% to reach RM5.6 billion.
- Between 2004 and 2007, sales value of local production of other rubber product, not elsewhere classified grew at an average annual rate of 13.7%. In 2007, sales value of this category increased by 3.8% to reach RM4.1 billion.
- Between 2004 and 2007, sales value of local production of tyres and tubes grew at an average annual rate of 6.8%. In 2007, sales value of this category increased by 16.1% to reach approximately RM2.1 billion.
- Between 2004 and 2007, sales value of local production of retreading and rebuilding of rubber tyres grew at an average annual rate of 3.9%. In 2007, sales value of this category increased by 10.2% to reach RM104.1 million.

(Source: Department of Statistics)

- Between 2003 and 2007, the turnover of the Plastics Industry registered an average annual growth rate of 13.3%. In 2007, the turnover of the Plastics Industry increased by 3.3% to approximately RM15.5 billion. *(Source: Malaysian Plastics Manufacturers Association and Department of Statistics)*
- Following are the sales value of the manufacture of selected plastic products:
 - Between 2004 and 2007, sales value of local production of plastic injection moulded components grew at an average annual rate of 13.8%. In 2007, sales value of this category increased by 3.0% to reach approximately RM7.1 billion.
 - Between 2004 and 2007, sales value of local production of plastic bags and films grew at an average annual rate of 15.0%. In 2007, sales value of this category increased by 0.1% to reach approximately RM5.1 billion.
 - Between 2004 and 2007, sales value of local production of plastic extruded products grew at an average annual rate of 15.0%. In 2007, sales value of this category increased by 0.1% to reach RM666.6 million.
 - Between 2004 and 2007, sales value of local production of plastic foam products grew at an average annual rate of 4.1%. In 2007, sales value of this category increased by 17.7% to reach RM494.7 million.


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- Between 2004 and 2007, sales value of local production of plastic blow moulded products grew at an average annual rate of 0.6%. In 2007, sales value of this category decreased by 11.2% to reach RM401.7 million.
- Between 2004 and 2007, sales value of local production of other plastic products grew at an average annual rate of 1.5%. In 2007, sales value of this category increased by 2.8% to reach RM1.6 billion.
- In 2005, the sales value of the manufacture of fibreglass tanks decreased by 48.5% to RM32.4 million. However, between 2001 and 2005, the sales value of the manufacture of fibreglass tanks continued to grow at an average annual rate of 14.5%.

(Source: Department of Statistics)

Exports

- Between 2003 and 2007, the export value of plastics in non-primary forms grew at an average annual rate of 18.0%. In 2007, the export value of Plastics in Non-Primary Forms increased by 5.6% to approximately RM3.2 billion.
- Between 2003 and 2007, the export value of rubber manufactures, not elsewhere classified increased at an average annual rate of 28.1%. In 2007, the export value of rubber manufactures, not elsewhere classified registered a growth of 19.6% to approximately RM4.4 billion.

(Source: Department of Statistics)

9. DEMAND - EXPORTS

- The following is an assessment of the performance of export market demand for Industrial Chemicals. Luxchem Group also exports its Industrial Chemicals to overseas countries including Unsaturated Polyester Resin, which is manufactured by the Group.
- Between 2003 and 2007, the export value of Chemicals increased at an average annual rate of 15.3%. In 2007, the export value of Chemicals grew by 13.5% to approximately RM36.4 billion.
- Between 2002 and 2006, the export value of synthetic rubber and factice derived from oils, in primary forms or in plates, sheets or strip registered an average annual growth rate of 52.5%. In 2006, the export value of this category grew by 8.0% to approximately RM206.9 million. For the first 11 months of 2007, the export value of synthetic rubber and factice derived from oils, in primary forms or in plates, sheets or strip increased by 12.5% to RM214.5 million compared to the same period in 2006.

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- In 2006, the export value of other unsaturated polyester, in primary form decreased by 5.6% to approximately RM51.2 million. Between 2002 and 2006, the export value of this category registered an average annual growth rate of 43.8%. For the first 11 months of 2007, the export value of other unsaturated polyester, in primary form registered a growth of 65.6% to reach approximately RM71.6 million compared to the same period in 2006.
- Between 2002 and 2006, the export value of other unsaturated polyesters, other than in non-rigid cellular blocks (sub-sector of other unsaturated polyesters, in primary form) increased at an average annual rate of 8.7%. In 2006, the export value of this category grew by 3.5% to approximately RM15.2 million. For the first 11 months of 2007, the export value of other unsaturated polyesters, other than in non-rigid cellular blocks (sub-sector of other unsaturated polyesters, in primary form) increased by 35.5% to approximately RM19.0 million compared to the same period in 2006.

(Source: Department of Statistics)

10. COMPETITIVE NATURE
10.1 Manufacture of Unsaturated Polyester Resin

- Operators in the Manufacture of Unsaturated Polyester Resins face **normal** competitive conditions.
- Competition is based on a number of factors, including:
 - Quality of products and services;
 - Cost competitiveness;
 - Prompt delivery schedules;
 - Production capabilities and capacities.
- Generally, competition among operators in the Manufacture of Unsaturated Polyester Resins Industry within Malaysia is **moderate**. This is based on the following observations:
 - There are only four manufacturers of Unsaturated Polyester Resin that are currently operating in Malaysia (*Source: Malaysian Industrial Development Authority, Department of Environment and Primary Market Research undertaken by Vital Factor Consulting Sdn Bhd*). The relatively low number of manufacturers somewhat reduces the competition in the local market.
 - Barriers to entry for the manufacture of Unsaturated Polyester Resins are high, primarily due to the high cost of capital investment and the high level of technology required.



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10.2 Marketing and Distribution of Industrial Chemicals

- Operators in the marketing and distribution of Industrial Chemicals face **normal** competitive conditions.
- As with most free enterprise environment, competition is based on a number of factors, including
 - Wide range and availability of stock to ensure uninterrupted supply and prompt delivery;
 - Cost competitiveness;
 - Financial strength to provide credit facilities and keep a wide range of stock;
 - Warehousing and distribution network;
 - Established track record.
- Generally competition among operators in the marketing and distribution of Industrial Chemicals is based on the following observations:
 - There are many operators in the marketing and distribution of Industrial Chemicals in Malaysia. However the level of competition is dependent on the markets served. Operators that are focused on marketing and distributing Industrial Chemicals for use in larger industries for example the Rubber Industry will face less competition, as the market is sufficiently large to accommodate all the operators.
 - Barriers to entry into the marketing and distribution of Industrial Chemicals are relatively low and this is substantiated by the large number of operators. Larger operators will have an advantage over smaller players due to their ability to carry an extensive range of products which will enable them to cross-sell products to an existing customer base, thereby reducing marketing costs. This provides economies of scale to improve profit margins.

11. PLAYERS IN THE INDUSTRY

- As at February 2008, manufacturers of Unsaturated Polyester Resins in Malaysia are as follows:
 - Luxchem Polymer Industries Sdn Bhd;
 - Cray Valley Resins (M) Sdn Bhd;
 - Highpolymer Chemical Products (M) Sdn Bhd;
 - Revertex (Malaysia) Sdn Bhd.

(Source: Malaysian Industrial Development Authority, Department of Environment and Primary Market Research undertaken by Vital Factor Consulting Sdn Bhd)

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12. BARRIERS TO ENTRY**12.1 Manufacture of Unsaturated Polyester Resin****Capital and Set-up Cost**

- The level of capital investment required to set-up an Unsaturated Polyester Resin plant represents a relatively high barrier to entry.
- The capital investment required to start-up a medium-sized Unsaturated Polyester Resin plant is estimated at RM13 million (excluding land and building). This comprises one reactor, storage tanks, packaging machinery and working capital. With this level of capital investment, it is possible for a medium-sized operator to generate revenue of approximately RM25 million per year.
- Capital costs would start to escalate for larger operations to enable greater economies of scale. Larger operations are necessary to meet the demands of different grades of Unsaturated Polyester Resin for a wide range of applications and for the local and export markets.
- Smaller operators would also find it difficult to compete with larger manufacturers that have the benefits of economies of scale.
- Thus, the capital cost of setting-up an Unsaturated Polyester Resin plant would form a barrier to entry into the industry.

Technical Skills

- The level of technical expertise required for the manufacture of Unsaturated Polyester Resin is relatively high.
- There is also a certain level of technical expertise and experience required in the manufacturing of Unsaturated Polyester Resin. This is in relation to the formulation of Unsaturated Polyester Resin with other additives to provide the desired characteristic or properties of the final products.
- Experienced and trained workers are also required in the operation of machinery and equipment to optimise the level of productivity and to minimise the wastage of raw materials used for the production of Unsaturated Polyester Resin.
- The other areas that require a certain degree of technical skills and experience are the ability to research and develop new formulations that meet customer specifications, for example chemical resistance, oil resistance and gel time.



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- Experiences and expertise required are a combination of polymer science and engineering, as well as chemical engineering knowledge, which would be essential in undertaking product testing and product formulation for certain usage and applications
- The ability to develop new grades or sub-categories of Unsaturated Polyester Resin would enable manufacturers to maintain their competitive edge by keeping abreast with changing consumer preferences and trends, and needs of industrial users.

Track Record

- Track record also forms one of the barriers to entry for new entrants. It is unlikely that a new entrant without any track record will be able to compete effectively in the local and global markets for Unsaturated Polyester Resin.
- As Unsaturated Polyester Resin are commonly used as a critical raw material for downstream manufacturers to further process into finished products, track record and quality of Unsaturated Polyester Resin are critical factors in securing sales orders.
- It will take time for a new entrant to be established in the market before customers are willing to take them on as a supplier.
- As such, track record would pose a barrier to entry for new entrants who would find it difficult to gain immediate access into the market

12.2 Marketing and Distribution of Industrial Chemicals

- Barriers to entry into the marketing and distribution of Industrial Chemicals are relatively low. This is mainly substantiated by the large number of operators in the marketing and distribution of Industrial Chemicals.
- This is further reinforced where in some cases, operators may require only minimum capital cost for setting-up a small trading establishment to operate in this type of business.
- However, operators have to reach a certain size in order to be profitable. This is where larger operators will have an advantage over smaller players due to their ability to carry an extensive range of products which will enable them to cross-sell products to an existing customer base, thereby reducing marketing and distribution costs.
- In addition, an operator that has the track record as a reliable and extensive supplier would have a significant advantage in winning sales compared to new entrants.

11. EXECUTIVE SUMMARY OF INDEPENDENT MARKET RESEARCH REPORT (Cont'd)**VITAL FACTOR CONSULTING**

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- The other key attribute of a successful operator is the technical knowledge of the products carried by the operator. This is because the target customers are mainly manufacturers and require the Industrial Chemicals to produce end-products. As such, operators that have high technical and product knowledge would be able to provide technical advice to their customers and thus win their loyalty to continue buying from them.

13. RELIANCE ON AND VULNERABILITY TO IMPORTS**Marketing and Distribution of Industrial Chemicals**

- The marketing and distribution of Industrial Chemicals is reliant on imports particularly in situations whereby there are no local producers or the local producers do not manufacture the grades specified by customers.
- However as most Industrial Chemicals are regarded as commodities, they can be sourced from a number of countries overseas. Furthermore, Malaysia is a net importer of petrochemical products, with imports of RM18.1 billion and exports of RM15.4 billion in 2006. (Source: *Malaysian Industrial Development Authority*)
- Chemicals also contribute to Malaysia's export earnings whereby in 2007, the export value of Chemicals grew by 13.5% to approximately RM36.4 billion. This indicates that Industrial Chemicals is a widely traded material. (Source: Department of Statistics)

Manufacturing of Unsaturated Polyester Resin

- The manufacture of Unsaturated Polyester Resin is reliant on imports of certain materials and chemical components that are produced locally. Some of these include unsaturated and saturated acids, and specialised glycols.
- As for the other materials, Malaysia has one producer of styrene monomer in Johor, one producer of phthalic anhydride in Pahang, and one producer of maleic anhydride in Terengganu. These producers are therefore able to meet some of the local industry requirements. However, the production of phthalic anhydride is mainly for the producer's own in-house use. (Source: *Malaysian Industrial Development Authority, Malaysian Petrochemicals Association and Primary Market Research undertaken by Vital Factor Consulting Sdn bhd*).
- Nevertheless, these materials and chemical components are readily available from overseas sources. As such, although there is a certain reliance on imports, they can be sourced from a number of overseas countries.



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14. INDUSTRY OUTLOOK

14.1 Outlook for the Industrial Chemicals Industry

Industry Prognosis

- The outlook for the Industrial Chemicals Industry is **favourable**. This prognosis is mainly substantiated as follows:
 - The large market size of the overall Chemicals Industry including Industrial Chemicals;
 - The large market size of the user industries for Industrial Chemicals;
 - The sustained growth of the overall Chemicals Industry including Industrial Chemicals;
 - The sustained growth of the user industries for Industrial Chemicals.

The following are some of the supporting factors for the favourable prognosis:

Local Production

- Between 2003 and 2007, the sales value of Chemicals increased at an average annual rate of 20.5%, while in 2007 it grew by 9.1% to RM157.9 billion.
- Between 2003 and 2007, the sales value of the manufacture of other basic industrial chemicals except fertilizers and nitrogen (sub-sector of Chemicals), registered at average annual growth rate of 22.5%, while in 2007 it increased by 6.7% to reach RM22.9 billion.
- Between 2003 and 2007, the sales value of the manufacture of other chemical products, not elsewhere classified, grew at an average annual rate of 5.3%, while in 2007 it increased by 16.2% to RM3.5 billion.

(Source: Ministry of International Trade and Industry and Department of Statistics)

Exports

- Between 2003 and 2007, the export value of Chemicals increased at an average annual rate of 15.3%. In 2007, the export value of Chemicals grew by 13.5% to approximately RM36.4 billion.
- Between 2002 and 2006, the export value of synthetic rubber and factice derived from oils, in primary forms or in plates, sheets or strip registered an average annual growth rate of 52.5%, while in 2006 it grew by 8.0% to approximately RM206.9 million. For the first 11 months of 2007, the export value of synthetic rubber and factice derived from oils, in primary forms or in plates, sheets or strip grew by 12.5% to reach RM214.5 million compared to the same period in 2006.

11. EXECUTIVE SUMMARY OF INDEPENDENT MARKET RESEARCH REPORT (Cont'd)

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User Industries

The following is an assessment of the performance of the user industries for Industrial Chemicals.

- Between 2003 and 2007, the sales value of Rubber Products increased at an average annual rate of 11.2% and in 2007, it grew by 4.5% to reach RM11.9 billion.
- Following are the sales value of local production of sub-sectors of Rubber related products:

	Sales Value in 2007 (RM million)	Growth Rate for 2007 %	AAGR (2004 –2007)
Rubber Remilling and Latex Processing	8,941.9	3.9%	21.8%
Rubber Gloves	5,605.4	0.9%	13.6%
Other Rubber Products, n.e.c	4,114.3	3.8%	13.7%
Tyres and Tubes	2,057.1	16.1%	6.8%
Retreading and Rebuilding of Rubber Tyres	104.1	10.2%	3.9%

Note: n.e.c = not elsewhere classified; AAGR = Average annual Growth Rate

Source: Department of Statistics

Figure 5 Sales Value of the Sub-Sectors of Rubber Products

- Between 2003 and 2007, the turnover of the Plastics Industry registered an average annual growth rate of 13.3% and in 2007, it increased by 3.3% to approximately RM15.5 billion. (Source: Malaysian Plastics Manufacturers Association and Department of Statistics)
- Following are the sales value of the manufacture of plastic products using various processes:

	Sales Value in 2007 (RM million)	Growth Rate for 2007 %	AAGR (2004 –2007)
Plastic Injection Moulded Components	7,092.5	3.0%	13.8%
Plastic Bags and Films	5,094.1	0.1%	15.0%
Plastic Extruded Products	666.6	33.4%	17.7%
Plastic Foam Products	494.7	17.7%	4.1%
Plastic Blow Moulded Products	401.7	-11.2%	0.6%
Other Plastic Products	1,643.4	2.8%	1.5%

AAGR: Average Annual Growth Rate

Source: Department of Statistics

Figure 6 Sales Value of Manufacture of Selected Plastic Products



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- Between 2003 and 2007, the export value of plastics in non-primary forms grew at an average annual rate of 18.0%. In 2007, the export value of plastics in non-primary forms increased by 5.6% to approximately RM3.2 billion.
- Between 2003 and 2007, the export value of rubber manufactures, not elsewhere classified increased at an average annual rate of 28.1% and in 2007, it registered a growth of 19.6% to approximately RM4.4 billion.

Size of Markets

User Industries

- The large size of the user industries for Industrial Chemicals provides significant growth opportunities for operators within the industry.
- Based on Department of Statistics, the indication of the size (based on local production) of some of the user-industries of Industrial Chemicals in 2007 are as follows:

-	Plastics Industry	=	RM15.5 billion
-	Rubber Products Industry	=	RM11.9 billion

Chemicals Industry

- The large size of the Total Chemicals Industry in Malaysia also provides significant growth opportunities for operators within the Industrial Chemical Industry.
- Based on Department of Statistics, indication of the size (based on local production) of the Chemicals Industry in 2007 is as follows:

-	Total Chemicals	=	RM157.9 billion
-	Other Basic Industrial Chemicals	=	RM22.9 billion
-	Other Chemical Products, nec	=	RM3.5 billion

nec = not elsewhere classified

14.2 Outlook for the Manufacture of Unsaturated Polyester Resin Industry

- The outlook for the Manufacture of Unsaturated Polyester Resins is dependent on a wide range of user-industries.
- The following factors and observations provide some indications of the outlook of the industry:

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Local Production

- According to the Department of Statistics, there is no data available specifically on the local production of Unsaturated Polyester Resin. Therefore import and export data will be used to provide a proxy for the performance of the industry.

Imports

- Between 2002 and 2006, the import value of other unsaturated polyesters, in primary form increased at an average annual rate of 6.3% and in 2006, it grew by 1.9% to RM42.4 million. For the first 11 months of 2007, the import value of other unsaturated polyesters, in primary form grew by 12.7% to approximately RM45.1 million compared to the same period in 2006.
- In 2006, the import quantity of other unsaturated polyester, in primary form decreased by 0.6% to 4,316 tonnes. However, between 2002 and 2006, it increased at an average annual rate of 1.0%. For the first 11 months of 2007, the import quantity of other unsaturated polyester, in primary form increased by 21.3% to reach 4,958 tonnes compared to the same period in 2006.
- Between 2002 and 2006, the import value of Other unsaturated polyesters, other than in non-rigid cellular blocks (sub-sector of other unsaturated polyesters, in primary form), declined at an average annual rate of 1.5% and in 2006, it decreased by 3.1% to reach RM30.1 million. For the first 11 months of 2007, the import value of other unsaturated polyesters, other than in non-rigid cellular blocks (sub-sector of other unsaturated polyesters, in primary form) decreased marginally by 0.4% to RM28.4 million compared to the same period in 2006.
- Between 2002 and 2006, the import quantity of other unsaturated polyesters, other than in non-rigid cellular blocks (sub-sector of other unsaturated polyesters, in primary forms) decreased at an average annual rate of 5.2% and in 2006, it declined by 2.7% to 3,265 tonnes. For the first 11 months of 2007, the import quantity of other unsaturated polyesters, other than in non-rigid cellular blocks (sub-sector of other unsaturated polyesters, in primary forms) declined by 6.1% to 2,901 tonnes compared to the same period in 2006.

Note: Decrease in imports for certain types of Unsaturated Polyester is an indication of the growing sufficiency for local production to meet the needs of local demand. However, local manufacturers do not produce all the diverse types of Unsaturated Polyester and thus would still need to depend on imports.



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Exports

- In 2006, the export value of other unsaturated polyester, in primary form decreased by 5.6% to approximately RM51.2 million. However, between 2002 and 2006, it registered an average annual growth rate of 43.8%. For the first 11 months of 2007, the export value of other unsaturated polyester, in primary form registered a growth of 65.6% to reach approximately RM71.6 million compared to the same period in 2006.
- Between 2002 and 2006, the export value of other unsaturated polyesters, other than in non-rigid cellular blocks (sub-sector of other unsaturated polyester, in primary form), increased at an average annual rate of 8.7% and in 2006, it grew by 3.5% to RM15.2 million. For the first 11 months of 2007, the export value of other unsaturated polyesters, other than in non-rigid cellular blocks (sub-sector of other unsaturated polyester, in primary form) increased by 35.5% to approximately RM19.0 million compared to the same period in 2006.

User Industries

- The versatility of Unsaturated Polyester Resins creates many applications and usage to provide growth. For example fibre reinforced plastics may be used for water tanks, marine vessels, automotive parts, drain and manhole gratings and household items like bath tubs and swimming pools. Unsaturated Polyester Resins can also be used to replace traditional materials like marble, granite and glass in kitchen tabletops, floor tiles and decorative panels.
- In addition, the flexibility in processing Unsaturated Polyester Resins also provides significant diversity in applications to spur growth. Some of these processes include hand lay-up, spray-up, cast moulding, press moulding, resin transfer moulding, resin concrete moulding and continuous moulding.

15. DRIVERS OF GROWTH

15.1 Industrial Chemicals Industry

- Some of the drivers of growth for the Industrial Chemicals Industry in Malaysia are as follows:
 - **Growth in user industries** like the Plastics and Rubber Industries. In 2007, the Plastics and Selected Rubber Products Industries amounted to RM27 billion based on production value. (Source: Department of Statistics)
 - **Increase in exports** of end-user products will drive growth in the manufacturing sector that uses Industrial Chemicals.


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- **Growth in local and global economies** will drive consumption, which in turn will create demand for manufactured goods that use Industrial Chemicals.

15.2 Unsaturated Polyester Resins Industry

- Some of the drivers of growth for the Manufacture of Unsaturated Polyester Resins Industry in Malaysia are as follows:
 - **Socio-economic growth** such as Gross Domestic Product and population growth will increase demand for industrial and consumer products requiring Unsaturated Polyester Resins as raw materials.
 - **Increasing consumer affluence** in terms of an increase in Gross National Product per capita and disposable income will also contribute to the increasing usage of plastic products and hence generate demand for Unsaturated Polyester Resins.
 - **Growth in end-user industry sectors** including, among others, plastic products, building and construction, medical, electrical and electronics, and automobiles will inadvertently generate demand for Unsaturated Polyester Resins.
 - **Growth in export markets**, which will continue to generate demand for Unsaturated Polyester Resins.
 - **Growth as a substitute product** for conventional materials will increase demand for Unsaturated Polyester Resins. Some examples where Unsaturated Polyester Resins have started to replace traditional materials like iron and steel in the production of fibre reinforced plastics for water tanks, marine vessels, automotive parts, drain and manhole gratings and household items such as bath tubs and swimming pools. Other replacement materials for marble, granite and glass include the use of Unsaturated Polyester Resins for kitchen tabletops, floor tiles and decorative panels.
 - **Innovation and new applications** will also spur growth as Unsaturated Polyester Resins are very versatile and may be used for a large range of applications, usage and products. Its versatile workability enables manufacturers to adopt various processes to manufacture end-products. Some of these processes include hand lay-up, spray-up, cast moulding, press moulding, resin transfer moulding, resin concrete moulding and continuous moulding.



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16. THREATS AND RISK ANALYSIS

16.1 Fluctuations in Prices of Raw Materials

- Manufacturers of Unsaturated Polyester Resin is dependent on raw materials in the form of Styrene Monomer and Glycol as well as Industrial Chemicals for operators involved in marketing and distribution business. As Unsaturated Polyester Resins are made from petrochemicals, the price of raw materials in the form of Styrene Monomer and Glycol may fluctuate according to world prices.
- In addition, many of the Industrial Chemicals that are traded by operators in marketing and distribution business are also subject to price fluctuations.
- In some situations, increases in the price of raw materials and supplies are not easily passed onto customers. This could impact on margin or alternatively, if the increase in cost is passed onto customers, the manufacturers and operators may not be price competitive.

Mitigating Factors

- Manufacturers and distributors with strong financial stability are able to hold stocks of raw materials and supplies to provide some cushion against fluctuations in prices.
- As many of the raw materials and supplies are commodities and therefore subjected to world prices, all manufacturers and distributors that use or trade in these materials are equally affected. It follows that, in most situations, increases in the price of raw materials and supplies are usually passed onto the users resulting in minimal impact on manufacturers or distributors.

16.2 Foreign Exchange Risk

- Fluctuations in foreign exchange rates will have an impact on the prices of imported raw materials and supplies as well as export earnings.

Mitigating Factors

- Since 21 July 2005, the Ringgit was allowed to operate on a managed float basis, with its value determined by economic fundamentals. Bank Negara Malaysia will monitor the exchange rate against trade-weighted index of Malaysia's major trading partners. Promoting the stability of the exchange rate continues to be a primary objective of the foreign exchange policy. *(Source: Bank Negara Malaysia)*
- Bank Negara Malaysia's primary policy objective of promoting the stability of the exchange rate will provide some mitigation against foreign currency risk.



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- An operator that earns revenue denominated in a foreign currency may mitigate against foreign exchange risk by using its foreign currency earnings to pay for purchases denominated in the same foreign currency. This could provide some natural hedging against foreign exchange fluctuations.

16.3 Fluctuations in the Prices of Unsaturated Polyester Resins

- Unsaturated Polyester Resins is a commodity and as such, it is subjected to fluctuations in world prices. Such price fluctuations may have a material impact on the financial performance of the manufacturer.

Mitigating Factors

- Manufacturers that have long term relationships with customers are somewhat insulated from short term price fluctuations. This is because most customers would want to ensure uninterrupted supply of Unsaturated Polyester Resins from their manufacturers. As such, short-term price fluctuations would not normally have any major impact on Unsaturated Polyester Resin manufacturers.
- In the longer term, Unsaturated Polyester Resin price fluctuations will need to commensurate with costs of raw materials to ensure that the whole industry is viable. Under such a situation, although Unsaturated Polyester Resin price may fluctuate, the differential between cost price of raw materials (Glycols) and selling price of Unsaturated Polyester Resins may be relatively stable.
- As Unsaturated Polyester Resins are petrochemical based commodity, in most situations, increases in the prices of Unsaturated Polyester Resins are usually passed onto the customers resulting in minimal impact on the manufacturers.

16.4 Dependency on Supply of Styrene Monomer and Glycol

- Styrene Monomer and Glycol are the main raw materials used in the manufacturing of Unsaturated Polyester Resin. As such, any interruptions in the supply of Styrene Monomer and Glycols will impact directly on the production of Unsaturated Polyester Resin.

Mitigating Factors

- As Styrene Monomer and Glycol are commodities, it is available through local sources and overseas.
- With the availability of Styrene Monomer and Glycol from local and imported sources, disruptions in the supply of this raw material are minimised.



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17. CRITICAL SUCCESS FACTORS

17.1 Marketing and Distribution of Industrial Chemicals

- The critical success factors for marketing and distribution of Industrial Chemicals are as follows:
 - **Wide Distribution Network:** One of the main functions of a marketing and distribution operation is to be able to market its products to customers and distribute them effectively and efficiently. As such, having a wide distribution network and providing a comprehensive coverage of user-industries are critical to ensure success.
 - **Cost Effectiveness:** Marketing and distribution operations work on narrow margins, and as such being cost effective will help significantly in increasing profit margins. In addition, marketing and distribution companies normally work within a highly competitive market. As such, pricing is one of many factors for consideration in winning customers.
 - **Economies of Scale:** Operators with economies of scale, through high volume sales and/or sales of diverse range of products would enjoy economies of scale to improve margins by saving on costs of marketing and distribution.
 - **Diversity of Products:** Operators with diversity of products are in a better position to provide convenience to its customer base as it is able to serve as a one-stop supply centre for various categories of products. The increased in convenience would develop customer loyalty as well as attract new customers. Diversity of products also provides the opportunity of cross-selling, thus earning higher sales as well as reducing unit cost of marketing and distribution.
 - **Servicing Growth Sectors:** The Industrial Chemicals Industry is very large. Not all sectors grow at the same rate while some may even experience a decline. As such, to maximise returns on efforts, operators must constantly seek out growth sectors that maximises on sales and profits.
 - **Established Track Record:** Industrial Chemicals are critical raw materials for manufacturers. The consistent supply of good quality raw materials is critical to end-user industries. As such, having an established track record, together with good market reputation will go a long way in winning new customers.
 - **Strong Technical and Product Knowledge:** In a competitive environment, operators with strong technical and product knowledge are able to differentiate themselves from competitors. Technical and



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product knowledge are critical to users as Industrial Chemicals are used to manufacture end-products. As such, being able to use the right Industrial Chemicals under optimum operating conditions and parameters are critical in ensuring consistently high quality products. Operators that are able to help customers through strong technical and product knowledge will increase customer loyalty and sustain long-term business growth.

17.2 Manufacture of Unsaturated Polyester Resins

- The critical success factors for manufacturers in the Manufacture of Unsaturated Polyester Resins Industry include:
 - **Cost Effectiveness:** As with most manufacturers of commodity items, including Unsaturated Polyester Resins, it is imperative that manufacturers are able to achieve and maintain the lowest cost possible. This is mainly predicated by the fact that Unsaturated Polyester Resins are feed stock for the manufacturing of end-products. As such, it is important that manufacturers are able to keep cost down to meet the needs of customers and at the same time ensure a higher profit margin for themselves.
 - **Quality of Products:** To ensure business sustainability, manufacturers must be able to continually meet and deliver quality products to customers. This is because the quality of resins will have a direct bearing on the quality of the end-products that are manufactured by user-industries. Those who adopt stringent controls in their manufacturing processes and have attained internationally recognised accreditations, such as ISO 9001:2000 are in a better position to compete effectively in this area.
 - **Established Track Record:** As Unsaturated Polyester Resins are generic products being used in diverse end-users industry sectors as raw materials for the production of various types of plastic products, customers must have some assurance of the quality of the products. As such, other than possessing the manufacturing capabilities, a reputable track record is required in continuously securing new sales order.
 - **Research and Development:** Unsaturated Polyester Resins are very versatile and has wide applications and usage. As such, manufacturers must be able to undertake R&D to customise and create new materials to meet customers' needs and to help customers create new and innovative products. As such, in-house R&D is crucial to ensure customer loyalty and create growth for the business.

11. EXECUTIVE SUMMARY OF INDEPENDENT MARKET RESEARCH REPORT (Cont'd)

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- **Export markets:** Local demand is too small to utilise all the output of locally manufactured Unsaturated Polyester Resins. As such, manufacturers of Unsaturated Polyester Resins must be able to export their products to sustain the business as well as to obtain growth.
- **Distribution Network:** Unsaturated Polyester Resins, unlike many other types of raw materials, have many applications and uses. As such, it is important for a manufacturer to have an extensive distribution network to reach out to all its potential customers.

18. MARKET RANKING, SIZE AND SHARE**18.1 Market Ranking**

- Based on production, Luxchem Group ranked **first** among the four manufacturers of Unsaturated Polyester Resin in Malaysia in 2007. *(Source: Primary Market Research undertaken by Vital Factor Consulting)*

18.2 Market Size

- In 2007, the market size based on local production of Unsaturated Polyester Resin in Malaysia was estimated at **40,000 tonnes**. *(Source: Primary Market Research undertaken by Vital Factor Consulting)*

18.3 Market Share

- In 2007, Luxchem Group's **market share** of the production of Unsaturated Polyester Resin in Malaysia was estimated at **34%**.

Vital Factor Consulting Sdn Bhd has prepared this report in an independent and objective manner and has taken all reasonable consideration and care to ensure the accuracy and completeness of the report. It is our opinion that the report represents a true and fair assessment of the industry within the limitations of, among others, secondary statistics and information, and primary market research. Our assessment is for the overall industry and may not necessarily reflect the individual performance of any company. We do not take any responsibilities for the decisions or actions of readers of this document. This report should not be taken as a recommendation to buy or not to buy the shares of any company.

Yours sincerely

Wooi Tan
Managing Director

12. DIRECTORS' REPORT

(Prepared for inclusion in this Prospectus)

LUXCHEM
LUXCHEM CORPORATION BERHAD
COMPANY NO: 224414-D

HEAD OFFICE:

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Tel: 03-7728 2155 (10 lines)
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03-7728 2806, 03-7729 9782
E-mail: luxchem@luxchem.com.my
Website: www.luxchem.com.my

5 JUN 2008

The Shareholders of
Luxchem Corporation Berhad
Level 14, Uptown 1
No. 1, Jalan SS21/58
Damansara Uptown
47400 Petaling Jaya
Selangor Darul Ehsan

Dear Sir / Madam,

On behalf of the Board of Directors of Luxchem Corporation Berhad ("**LCB**" or "**Company**"), I wish to report after due enquiry by the Board of Directors of LCB, that between the period from 31 December 2007 (being the date to which the last audited financial statements of the Company and its subsidiaries ("**Group**") has been made up) to the date of this letter (being a date not earlier than 14 days before the issuance of this Prospectus), that: -

- (a) the business of our Group has, in the opinion of the Directors, been satisfactorily maintained;
- (b) in the opinion of the Directors, no circumstances have arisen since the last audited financial statements of our Group which have adversely affected the trading or the value of the assets of our Group;
- (c) the current assets of our Group appear in the books at values which are believed to be realisable in the ordinary course of business;
- (d) save as disclosed in this Prospectus, there are no contingent liabilities by reason of any guarantees or indemnities given by our Group;
- (e) there have been, since the latest audited financial statements of our Group, no default or any known event that could give rise to a default situation, in respect of payments of either interest and / or principal sums in relation to any borrowings, in which the Directors are aware of; and
- (f) save as disclosed in this Prospectus, there have been, since the last financial statements of our Group, no material changes in the published reserves or any unusual factors affecting the profits of our Group.

Yours faithfully,
For and on behalf of the Board of Directors
LUXCHEM CORPORATION BERHAD



Tang Ying See
Managing Director / Chief Executive Officer

13. FURTHER STATUTORY AND OTHER GENERAL INFORMATION**13.1 SHARE CAPITAL**

- (a) No shares will be allocated or issued on the basis of this Prospectus later than twelve (12) months after the date of issue of this Prospectus.
- (b) We only have one (1) class of shares in our Company, namely ordinary shares of RM0.50 each, all of which rank pari passu with one another.
- (c) Save as disclosed in Section 2.3, Section 4.1.3 and Section 4.1.5 of this Prospectus, no shares, debentures, warrants, options, convertible securities or uncalled capital of our Company and our subsidiaries have been issued or are proposed to be issued as fully or partly paid-up in cash or otherwise, within the two (2) years immediately preceding the date of this Prospectus.
- (d) Save for the Public Issue Shares reserved for eligible Directors and employees of our Group as disclosed in Section 2.3 of this Prospectus, there is currently no other scheme for or involving our Directors or employees in the capital of our Company or any of our subsidiaries.
- (e) Neither our Company nor our subsidiaries have any capital that is under option, or agreed conditionally or unconditionally to be put under option as at the date of this Prospectus.
- (f) Neither our Company nor our subsidiaries have any outstanding convertible debt securities as at the date of this Prospectus.

13.2 ARTICLES OF ASSOCIATION

The following provisions are reproduced from our Company's Articles of Association. The words and expressions appearing in the following provisions shall bear the same meanings used or as defined in our Articles of Association: -

13.2.1 Transfer of Securities

The provisions in the Articles of Association of our Company in respect of the arrangements for transfer of securities and restrictions on their free transferability are as follows: -

Article 26

Subject to the provisions of the Act, the instrument of transfer of any Non-Deposited Securities shall be executed by or on behalf of the transferor and transferee, and the transferor shall be deemed to remain the holder of the securities until the name of the transferee is entered in the Register of Members (or, as the case may be, such applicable register required under the Act) in respect thereof.

Article 27

The Directors may in their absolute discretion refuse to register any transfer of Non-Deposited Securities (not being fully paid securities) and may also refuse to register any transfer of Non-Deposited Securities on which the Company has a lien without assigning any reason for such refusal. Subject to the provisions of the Act, the Depositories Act and the Rules of the Depository, no securities shall in any circumstances be transferred to any infant, bankrupt or person of unsound mind.

13. FURTHER STATUTORY AND OTHER GENERAL INFORMATION (Cont'd)Article 27A

Subject to the restriction of these Articles, every transfer of Non-Deposited Securities shall be in writing and on the form prescribed under the Companies Regulations 1966 (including amendments to the same made from time to time) and shall be left at the Office accompanied by the certificate of the securities to be transferred and such other evidence (if any) as the Directors may reasonably require to show the right of the transferor to make the transfer. All instruments of transfer which shall be registered shall be retained by the Company.

Article 27B

The joint holders of a Non-Deposited Security shall be jointly and severally liable to pay all calls and instalments in respect thereof.

Article 27C

The Company shall be entitled to charge a fee not exceeding RM3.00 on the registration of every transfer of Non-Deposited Securities, or such other sum as may from time to time be permitted by the Act.

Article 27D

Subject to the provisions of the Act, the Company shall provide a book to be called "Register of Transfers" which shall be kept by the Secretary under the control of the Directors and in which shall be entered the particulars of every transfer or transmission of every Non-Deposited Security.

Article 28

Neither the Company nor its Directors nor any of its officers shall incur any liability for registering or acting upon a transfer of any Non-Deposited Security apparently made by sufficient parties, although the same may, by reason of any fraud or other cause not known to the Company or its Directors or other officers, be legally inoperative or insufficient to pass the property in the Non-Deposited Security proposed or professed to be transferred, and although the transfer may, as between the transferor and transferee, be liable to be set aside, and notwithstanding that the Company may have notice that such instrument of transfer was signed or executed and delivered by the transferor in blank as to the name of the transferee or the particulars of the Non-Deposited Security transferred, or otherwise in a defective manner. In every such case, the person registered as transferee, his executors, administrators and assigns, alone shall be entitled to be recognised as the holder of such Non-Deposited Security and the previous holder shall, so far as the Company is concerned, be deemed to have transferred his whole title thereto.

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13. FURTHER STATUTORY AND OTHER GENERAL INFORMATION (Cont'd)Article 29

Subject to the provisions of the Act, the Depositories Act and the Rules of the Depository, the Register of Transfers and Record of Depositors may be closed at such time and for such period as the Directors may from time to time determine provided always that it shall not be closed for more than thirty (30) days in any year. Any notice of intention to fix a books closing date and the reason for the same shall be published in a daily newspaper circulating Malaysia and shall also be given to the Exchange, such notice shall state the books closing date, which shall be **at least ten (10) market days** (or such other period as prescribed by the Exchange or any relevant governing laws and / or guidelines) after the date of announcement to the Exchange, and the address of share registry at which documents will be accepted for registration. At latest date which is reasonably practicable which shall in any event no less than three (3) market days prior notice shall be given to the Depository to enable the Depository to prepare the appropriate Record of Depositors.

Article 30

The transfer of any listed securities or class of listed securities of the Company which have been deposited with Depository, shall be by way of book entry by Depository in accordance with the Rules of the Depository and notwithstanding sections 103 and 104 of the Act, but subject to subsection 107C(2) of the Act, and any exemption that may be made from compliance with subsection 107C(1) of the Act, the Company shall be precluded from registering and effecting any transfer of such listed securities.

13.2.2 Remuneration of Directors

The provisions in the Articles of Association of our Company dealing with the remuneration of our Directors are as follows: -

Article 85

The fees payable to the Directors shall from time to time be determined by the Company in general meeting, and such fees shall be divided among the Directors in such proportions and manner as that Directors may determine provided always that: -

- (a) fees payable to Directors who hold non-executive office in the Company shall be paid by a fixed sum and not by a commission on or percentage of profits or turnover;
- (b) fees payable to Directors shall not be increased except pursuant to a resolution passed at a general meeting, where notice of the proposed increase has been given in the notice convening the meeting;
- (c) any fee paid to an Alternate Director shall be such amount as shall be agreed between himself and the Director nominating him and shall be paid out of the remuneration of the latter.

Article 86

The Directors may also be paid all travelling, hotel, and other expenses properly incurred by them in attending and returning from meeting of the Directors or any committee of the Directors or general meetings of the Company or in connection with the business of the Company. Any Director who serves on any committee or who otherwise performs services which in the opinion of the Directors are outside the scope of the ordinary duties of a Director, may be paid such extra remuneration.

13. FURTHER STATUTORY AND OTHER GENERAL INFORMATION (Cont'd)Article 87

If by arrangement with the Directors, any Director shall perform or render any special duties outside his ordinary duties as a Director in particular without limiting to the generality of the foregoing if any Director being willing shall be called upon to perform extra services or to make any special exertions in going or residing away from his usual place of business or residence for any of the purposes of the Company or in giving special attention to the business of the Company as a member of a committee of Directors, the Directors may pay him special remuneration, in addition to his Director's fees, and such special remuneration may be by way of a fixed sum, or otherwise as may be arranged provided that the special remuneration payable to non-executive directors shall not be by way of a commission on or percentage of profits or turnover.

13.2.3 Voting and Borrowing Powers of Directors (Including Voting Powers in relation to Proposals, Arrangements or Contracts in which They are Interested)

The provisions in the Articles of Association of our Company dealing with the voting and borrowing powers of our Directors, including voting powers in relation to proposals, arrangements or contracts in which they are interested are as follows: -

Article 93

The Directors may exercise all the powers of the Company to borrow or raise money for the purpose of the Company's or any of its related corporations' businesses on such terms as they think fit and may secure the repayment of the same by mortgage or charge upon the whole or any part of the Company's undertaking and property (both present and future) including its uncalled or unissued capital and may issue bonds, debentures and other securities whether charged upon the whole or part of the assets of the Company or otherwise and whether outright or as security for any debt, liability or obligation of any subsidiary, associated or other corporation or person.

Article 108

Subject to these Articles, any question arising at any meeting of Directors shall be decided by a majority of votes and a determination by a majority of Directors shall for all purposes be deemed a determination of the Directors. In case of an equality of votes and subject to Article 106 the Chairman of the meeting shall have a second or casting vote. Where two (2) Directors form a quorum, the Chairman of the meeting at which only such a quorum is present, or at which only two (2) Directors are competent to vote on the question at issue, shall not have a second or casting vote.

Article 109

A Director shall not vote in respect of any contract or proposed contract or arrangement in which he has, directly or indirectly, an interest and if he shall do so his vote shall not be counted.

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13. FURTHER STATUTORY AND OTHER GENERAL INFORMATION (Cont'd)**13.2.4 Changes in Capital and Variation of Class Rights (to state whether or not such provisions are more stringent than required by law)**

The provisions in the Articles of Association of our Company in respect of changes in share capital and variation of class rights, which are as stringent as those provided in the Act, are as follows: -

Article 8

Subject to the Act, any preference shares may with the sanction of an ordinary resolution, be issued on the terms that they are, or at the option of the Company are or will be liable, to be redeemed and the Company shall not issue preference shares ranking in priority to the preference shares already issued, but may issue preference shares ranking equally therewith. Preference shareholders shall have the same rights as ordinary shareholders as regards to receiving notices, reports and audited accounts, and attending general meetings of the Company and shall also have the right to vote at any meeting convened in each of the following circumstances:-

- (a) when the dividend or part of the dividend on the preference shares is in arrears for more than six (6) months;
- (b) on a proposal to reduce the Company's share capital;
- (c) on a proposal for the disposal of the whole of the Company's property, business and undertaking;
- (d) on a proposal that affects rights attached to the preference shares;
- (e) on a proposal to wind up the Company; and
- (f) during the winding up of the Company.

Article 10

Subject to the provisions of section 65 of the Act, all or any of the rights, privileges or conditions for the time being attached or belonging to any class of shares for the time being forming part of the share capital of the Company may from time to time be modified, affected, varied, extended or surrendered in any manner with the consent in writing of the holders of not less than three-fourths (3/4) of the issued shares of that class or with the sanction of a special resolution passed at a separate meeting of the Members of that class. To every such separate meeting all the provisions of these Articles as to general meetings of the Company shall mutatis mutandis apply, but so that the necessary quorum shall be two (2) Members of the class holding or representing by proxy, one-third (1/3) of the share capital paid or credited as paid, and every holder of shares of the class in question shall be entitled on a poll to one (1) vote for every such share held by him. To every such special resolution the provisions of section 152 of the Act shall with such adaptation as are necessary apply.

Article 45

The Company may from time to time by ordinary resolution increase the share capital by such sum, to be divided into shares of such amount, as the resolution shall prescribe.

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13. FURTHER STATUTORY AND OTHER GENERAL INFORMATION (Cont'd)Article 48

The Company may by ordinary resolution: -

- (a) consolidate and divide all or any of its share capital into shares of larger amount than its existing shares; or
- (b) sub-divide its share capital or any part thereof into shares of smaller amount than is fixed by the Memorandum and Articles of Association and the Act; provided that in the sub-division the proportion between the amount paid and the amount (if any) unpaid on each reduced share shall be the same as it was in the case of the share from which the reduced share is derived and so that as between the resulting shares one or more of such share may, by the resolution by which such sub-division is effected, be given any preference or advantage as regards dividend, return of capital, voting or otherwise over the others or any other of such shares, or
- (c) cancel any shares not taken or agreed to be taken by any person and diminish the amount of its share capital by the amount of the shares so cancelled.

Article 50

The Company may by special resolution reduce its share capital and any capital redemption reserve fund or any share premium account in any manner authorised and subject to any conditions prescribed by the Act.

13.3 DIRECTORS AND SUBSTANTIAL SHAREHOLDERS

- (a) The names, addresses and occupations of the Directors of our Company are set out in the "Corporate Directory" Section of this Prospectus.
- (b) A Director is not required to hold any qualification share in our Company unless otherwise so fixed by our Company in general meeting.
- (c) Save as disclosed in Section 2.3 and Section 2.7 of this Prospectus, no commission, discounts, brokerages or other special terms have been paid, granted or are payable by our Company or our subsidiaries within the two (2) years immediately preceding the date of this Prospectus for subscribing or agreeing to subscribe or procuring or agreeing to procure subscriptions for any shares in or debentures of our Company or our subsidiaries or in connection with the issue or sale of any capital of our Company or any of our subsidiaries and none of our Directors, proposed Directors, promoters or experts is or are entitled to receive any such payment.
- (d) Other than salary and employment related benefits as disclosed in Section 5.3.4 of this Prospectus, no amount or benefit has been paid or given within the two (2) years immediately preceding the date of this Prospectus, nor is it intended to be so paid or given, to any of our Directors.

Save and except for the dividends as detailed in Section 9.2, Section 9.4.2, Section 9.7 and Section 10 of this Prospectus, and the remuneration and benefits for services rendered in all capacities to our Group as detailed in Section 5.3.4 of this Prospectus, there are no other amounts or benefits paid or intended to be paid or given to any of our Promoters, substantial shareholders or Directors, within two (2) years preceding the date of this Prospectus.

- (e) None of our Directors and / or substantial shareholders has interest in any subsisting contract or arrangement, which is significant to the business of our Company or our Group taken as a whole.

13. FURTHER STATUTORY AND OTHER GENERAL INFORMATION (Cont'd)

- (f) Except as disclosed in Section 5.1 and Section 5.2 of this Prospectus, our Directors and substantial shareholders are not aware of any persons who are able, directly or indirectly, jointly or severally, to exercise control over our Company and our subsidiaries.

13.4 MATERIAL CONTRACTS

Save as disclosed below, as at LPD, there are no other material contracts (including contracts not reduced into writing), not being contracts entered into in the ordinary course of business which have been entered into by our Company and our subsidiaries within two (2) years preceding the date of this Prospectus: -

- (i) SPA dated 3 August 2007 between the Offerors and LCB for the purchase by LCB of the entire issued and fully paid-up share capital of LT comprising 5,000,000 ordinary shares of RM1.00 each, for a purchase consideration of Ringgit Malaysia Fifty Four Million Nine Hundred Ninety Nine Thousand Nine Hundred Ninety Eight (RM54,999,998.00) only which shall be satisfied by the issue by LCB to the Offerors of 109,999,996 new ordinary shares of RM0.50 each in the share capital of LCB credited as fully paid up;
- (ii) SPA dated 17 August 2007 between Tang Ying See, Chin Song Mooi, LT and LCB for the purchase by LCB of the entire issued and fully paid-up share capital of LPOLY comprising 3,000,000 ordinary shares of RM1.00 each, for a purchase consideration of Ringgit Malaysia Eight Million Five Hundred Eighty One Thousand One Hundred Forty One (RM8,581,141.00) only which shall be satisfied entirely in cash;
- (iii) SPA dated 17 August 2007 between LT and LCB for the purchase by LCB of the entire issued and fully paid-up capital of LTSG comprising SGD50,000.00 only divided into 50,000 ordinary shares, for a purchase consideration of Ringgit Malaysia Two (RM2.00) only which shall be satisfied entirely in cash;
- (iv) SPA dated 17 August 2007 between LT and LCB for the purchase by LCB of the entire issued and fully paid-up share capital of CCIM comprising 2 ordinary shares of RM1.00 each, for a purchase consideration of Ringgit Malaysia Two (RM2.00) only which shall be satisfied entirely in cash;
- (v) Supplemental agreement dated 15 April 2008 between the Offerors and LCB confirming their agreement to defer the completion of the sale and purchase of the entire issued and fully paid-up share capital of LT comprising 5,000,000 ordinary shares of RM1.00 each and for the completion date to be the third business day following the annual general meeting held by LT to approve its accounts;
- (vi) Supplemental agreement dated 12 May 2008 between LPOLY and LCB confirming their agreement to defer the completion of the sale and purchase of the entire issued and fully paid-up share capital of LPOLY comprising 3,000,000 ordinary shares of RM1.00 each and for the completion date to be 12 May 2008;
- (vii) Supplemental agreement dated 12 May 2008 between CCIM and LCB confirming their agreement to defer the completion of the sale and purchase of the entire issued and fully paid-up share capital of CCIM comprising 2 ordinary shares of RM1.00 each and for the completion date to be 12 May 2008;
- (viii) Supplemental agreement dated 12 May 2008 between LTSG and LCB confirming their agreement to defer the completion of the sale and purchase of the entire issued and fully paid-up share capital of LTSG comprising 50,000 ordinary shares and for the completion date to be 12 May 2008; and

13. FURTHER STATUTORY AND OTHER GENERAL INFORMATION (Cont'd)

- (ix) Underwriting Agreement dated 15 May 2008 between LCB and Aminvestment Bank as the Sole Underwriter for the underwriting of 13,000,000 Public Issue Shares ("**Underwritten Shares**") at an underwriting commission of 1.5% of the IPO price of RM1.10 per Share and upon the terms and conditions contained therein.

13.5 MATERIAL LITIGATION / ARBITRATION

As at 31 March 2008, neither our Company nor any of our subsidiaries is engaged in any material litigation and arbitration, either as plaintiff or defendant, which has a material effect on the financial position of our Company or our subsidiaries and our Directors are not aware of any proceedings pending or threatened or of any facts likely to give rise to any proceedings which might materially and adversely affect the financial position or business of our Company or our subsidiaries.

13.6 GENERAL INFORMATION

During the last financial year and the current financial year to date, there were no:-

- (a) public take-over offers by third parties in respect of our Company's Shares; and
- (b) public take-over offers by our Company in respect of other companies' shares.

13.7 CONSENTS

The written consent of the Adviser, Sole Underwriter, Sole Placement Agent, Auditors and Reporting Accountants, Company Secretaries, Principal Bankers, Solicitors, Registrars and Issuing House to the inclusion in this Prospectus of their names in the form and context in which such names appear have been given before the issue of this Prospectus and have not subsequently been withdrawn.

The written consent of the Auditors and Reporting Accountants to the inclusion in this Prospectus of their names, Accountants' Report and letters relating to the proforma consolidated financial information in the form and context in which they are contained in this Prospectus has been given before the issue of this Prospectus and has not subsequently been withdrawn.

The written consent of the Independent Market Research Consultants to the inclusion in this Prospectus of their names and Executive Summary of the Independent Market Research Report in the form and context in which they are contained in this Prospectus has been given before the issue of this Prospectus and has not subsequently been withdrawn.

13.8 DOCUMENTS FOR INSPECTION

Copies of the following documents may be inspected at our registered office during normal business hours for a period of twelve (12) months from the date of this Prospectus: -

- (a) the Memorandum and Articles of Association of our Company;
- (b) the technical assistance agreement referred to in Section 4.3.11 of this Prospectus;
- (c) the material contracts referred to in Section 13.4 of this Prospectus;

13. FURTHER STATUTORY AND OTHER GENERAL INFORMATION (Cont'd)

- (d) the Directors' Report and Accountants' Report as included herein;
- (e) the Reporting Accountants' letters relating to the proforma consolidated financial information as included herein;
- (f) the audited financial statements of our Company and our subsidiaries for the past three (3) financial years up to FYE 31 December 2007;
- (g) the Independent Market Research Report prepared by Vital Factor Consulting Sdn Bhd and its summary thereof as set out in Section 11 of this Prospectus; and
- (h) the letters of consent referred to in Section 13.7 of this Prospectus.

13.9 RESPONSIBILITY STATEMENTS

This Prospectus has been seen and approved by our Directors, Promoters and Offerors and they collectively and individually accept full responsibility for the accuracy of the information contained herein and confirm that, after having made all reasonable enquiries, to the best of their knowledge and belief, there are no false or misleading statements or other facts the omission of which would make any statement herein false or misleading.

AmInvestment Bank acknowledges that, based on all available information and to the best of their knowledge and belief, this Prospectus constitutes a full and true disclosure of all material facts concerning the IPO.

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14. PROCEDURES FOR APPLICATION AND ACCEPTANCE

14.1 OPENING AND CLOSING OF APPLICATION LISTS

Applications will be accepted from 10.00 a.m. on 10 June 2008 and will remain open until 5.00 p.m. on 17 June 2008 or for such further period or periods as our Directors, Promoters together with the Sole Underwriter in their absolute discretion may mutually decide.

In the event the closing date for the Applications is extended, you will be notified of the change in a widely circulated daily Bahasa Malaysia and English newspaper in Malaysia. Late Applications will not be accepted.

14.2 METHODS OF APPLICATIONS

Applications for the Public Issue Shares may be made using any of the following ways: -

- (a) Application Forms; or
- (b) Electronic Share Applications; or
- (c) Internet Share Applications.

14.3 PROCEDURES FOR APPLICATIONS

The Applications shall be made in connection with and subject to the terms of this Prospectus and our Memorandum and Articles of Association.

The following relevant Application Forms issued with the notes and instructions printed therein are enclosed and issued together with this Prospectus and form an integral part of this Prospectus: -

14.3.1 Applications by the Malaysian Public

Applications for the 6,500,000 Public Issue Shares made available for the Malaysian Public, including Malaysian citizens, companies, co-operatives, societies, and institutions must be made on the **White Application Forms** provided or by way of Electronic Share Application or Internet Share Application, of which at least 30% is to be set aside strictly for Bumiputera individuals, companies, co-operatives, societies and institutions. A corporation or institution cannot apply for shares by way of Electronic Share Application or Internet Share Application.

14.3.2 Applications by Eligible Directors, Employees and Business Associates of Our Group

Applications for the 6,500,000 Public Issue Shares made available for eligible Directors, employees and business associates of our Group must be made on the **Pink Application Forms** provided only and not by way of other Application Forms or by way of Electronic Share Application or Internet Share Application.

14.4 APPLICATIONS USING APPLICATION FORMS

The following relevant Application Forms issued with their notes and instructions are enclosed with this Prospectus: -

- (a) **Pink** Application Forms for applications by the eligible Directors, employees and business associates of our Group; and

14. PROCEDURES FOR APPLICATION AND ACCEPTANCE (Cont'd)

- (b) **White** Application Forms for application by the Malaysian citizens, companies, societies, co-operatives and institutions.

White Application Forms together with copies of this Prospectus may be obtained, subject to availability, from AmInvestment Bank, member companies of Bursa Securities, members of the Association of Banks in Malaysia, members of the Malaysian Investment Banking Association and MIH.

The submission of an Application Form does not necessarily mean that the application will be successful.

Directors and employees of MIH and their immediate families are strictly prohibited from applying for the IPO Shares.

Only one (1) Application Form from each applicant will be considered and applications must be for 100 Shares or multiples thereof. Multiple applications will not be accepted. A person who submit multiple applications in his own name or by using the name of others, with or without their consent, commits an offence under Section 179 of the CMSA and if convicted, may be punished with a minimum fine of RM1,000,000 and to a jail term of up to ten (10) years under Section 182 of the CMSA.

Persons submitting applications by way of Application Forms or Electronic Share Applications or Internet Share Applications must have a CDS account.

The amount payable in full on application is RM1.10 per Share. Persons submitting applications by way of Applications Forms may not submit applications by way of Electronic Share Applications or Internet Share Applications and vice versa. A corporation or institution cannot apply for shares by way of Electronic Share Application or Internet Share Application.

IN THE CASE OF AN INDIVIDUAL APPLICANT OTHER THAN A MEMBER OF THE ARMED FORCES OR POLICE, THE NAME AND NATIONAL REGISTRATION IDENTITY CARD (NRIC) NUMBER OF THE APPLICANT MUST BE EXACTLY THE SAME AS STATED IN:

- (a) (i) THE APPLICANT'S NRIC;
- (ii) ANY VALID TEMPORARY IDENTITY DOCUMENT AS ISSUED BY THE NATIONAL REGISTRATION DEPARTMENT FROM TIME TO TIME; OR
- (iii) THE APPLICANT'S RESIT PENGENALAN SEMENTARA ("JPN KP 09") ISSUED PURSUANT TO PERATURAN 5(5), PERATURAN-PERATURAN PENDAFTARAN NEGARA 1990; AND
- (b) THE RECORDS OF BURSA DEPOSITORY.

WHERE THE APPLICANT IS A MEMBER OF THE ARMED FORCES OR POLICE, THE NAME AND THE ARMED FORCES OR POLICE PERSONNEL NUMBER, AS THE CASE MAY BE, OF THE APPLICANT MUST BE EXACTLY THE SAME AS THAT STATED IN HIS / HER AUTHORITY CARD.

IN THE CASE OF A CORPORATE / INSTITUTIONAL APPLICANT, THE NAME AND THE CERTIFICATE OF INCORPORATION NUMBER OF THE APPLICANT MUST BE EXACTLY THE SAME AS THAT STATED IN THE APPLICANT'S CERTIFICATE OF INCORPORATION.

No acknowledgement of the receipt of the Application Form of Application monies will be made by us and / or MIH.

14. PROCEDURES FOR APPLICATION AND ACCEPTANCE (Cont'd)

14.4.1 Terms and Conditions

Applications by way of Application Forms shall be made on, and subject to, the terms and conditions set out below: -

- (a) Applicant who is an individual must be a Malaysian citizen residing in Malaysia, with a CDS account and a Malaysian address (White Application Forms only).

Applicant who is an individual must have a CDS account and a correspondence address in Malaysia (Pink Application Forms only).

- (b) Applicant that is a corporation / institution incorporated in Malaysia must have a CDS account and be subject to the following: -

- if the corporation / institution has a share capital, more than half of the issued share capital (excluding preference share capital) is held by Malaysian citizens; and
- there is a majority of Malaysian citizens on the board of Directors / trustee.

Applicant that is a corporation / institution incorporated outside Malaysia must have a CDS account and provide a correspondence address in Malaysia (Pink Application Forms only).

- (c) Applicant that is a superannuation, provident or pension fund must be established or operating in Malaysia and have a CDS account.

- (d) Applications will not be accepted from trustees, any person under 18 years of age, sole proprietorships, partnerships or other incorporated bodies or associations, other than corporations / institutions referred to in Sections 14.4.1(b) and (c) above or the trustees thereof.

- (e) Application for the Shares must be made on the respective Application Forms issued together with this Prospectus and must be completed in accordance with the notes and instructions printed on the reverse side of the Application Form and this Prospectus. In accordance with Section 232 of the CMSA, the Application Form together with the notes and instructions printed therein is accompanied by this Prospectus. Applications, which **do not STRICTLY** conform to the terms of this Prospectus or Application Form or notes and instructions printed therein or which are illegible will not be accepted.

- (f) EACH COMPLETED APPLICATION FORM MUST BE ACCOMPANIED BY REMITTANCE IN RINGGIT MALAYSIA FOR THE FULL AMOUNT PAYABLE BY EITHER: -

- BANKER'S DRAFT OR CASHIER'S ORDER PURCHASED WITHIN MALAYSIA ONLY AND DRAWN ON A BANK IN KUALA LUMPUR (DIFFERENTIATED BY A SPECIAL RED BAND FOR BUMIPUTERA APPLICANTS); OR
- CHEQUES ISSUED BY PARTICIPATING LICENSED FINANCE COMPANIES IN MALAYSIA AND DRAWN ON A BANK IN KUALA LUMPUR (DIFFERENTIATED BY A SPECIAL RED BAND FOR BUMIPUTERA APPLICANTS); OR
- MONEY ORDER OR POSTAL ORDER (FOR APPLICANTS FROM SABAH AND SARAWAK ONLY); OR

14. PROCEDURES FOR APPLICATION AND ACCEPTANCE (Cont'd)

- GUARANTEED GIRO ORDER (GGO) FROM BANK SIMPANAN NASIONAL MALAYSIA BERHAD (DIFFERENTIATED BY A SPECIAL RED BAND FOR BUMIPUTERA APPLICANTS); OR
- ATM STATEMENT OBTAINED ONLY FROM: -
 - AFFIN BANK BERHAD;
 - ALLIANCE BANK MALAYSIA BERHAD;
 - AMBANK (M) BERHAD;
 - CIMB BANK BERHAD;
 - EON BANK BERHAD;
 - HONG LEONG BANK BERHAD;
 - MALAYAN BANKING BERHAD;
 - PUBLIC BANK BERHAD; OR
 - RHB BANK BERHAD;

AND MUST BE MADE OUT IN FAVOUR OF "MIH SHARE ISSUE ACCOUNT NO. 460" AND CROSSED "A/C PAYEE ONLY" (EXCLUDING ATM STATEMENTS) AND ENDORSED ON THE REVERSE SIDE WITH THE NAME AND ADDRESS OF THE APPLICANT.

APPLICATIONS ACCOMPANIED BY MODE OF PAYMENT OTHER THAN IN THE MANNER STATED ABOVE OR WITH EXCESS OR INSUFFICIENT REMITTANCES OR INAPPROPRIATE BANKER'S DRAFTS / CASHIER'S ORDERS / CHEQUE ISSUED BY PARTICIPATING LICENSED FINANCE COMPANIES / MONEY ORDERS OR POSTAL ORDER / ATM STATEMENT / GGO WILL NOT BE ACCEPTED. DETAILS OF REMITTANCES MUST BE COMPLETED IN THE APPROPRIATE BOXES PROVIDED ON THE APPLICATION FORMS.

- (g) AN APPLICANT MUST STATE HIS CDS ACCOUNT NUMBER IN THE SPACE PROVIDED IN THE APPLICATION FORM AND HE SHALL BE DEEMED TO HAVE AUTHORISED BURSA DEPOSITORY TO DISCLOSE INFORMATION PERTAINING TO THE CDS ACCOUNT TO THE ISSUING HOUSE / COMPANY.
- (h) THE NAME AND ADDRESS OF THE APPLICANT MUST BE WRITTEN ON THE REVERSE SIDE OF THE BANKER'S DRAFT, CASHIER'S ORDER, ATM STATEMENT, MONEY ORDER OR POSTAL ORDER, CHEQUES ISSUED BY PARTICIPATING LICENSED FINANCE COMPANIES OR GGO FROM BANK SIMPANAN NASIONAL MALAYSIA BERHAD.
- (i) Our Board reserves the right to require any successful Applicant to appear in person at the registered office of MIH within fourteen (14) days of the date of the notice issued to him to ascertain the regularity or propriety of the Application. Our Board shall not be responsible for any loss or non-receipt of the said notice nor shall they be accountable for any expenses incurred or to be incurred by the successful Applicant for the purpose of complying with this provision.
- (j) MIH on the authority of our Board reserves the right to reject Applications which do not conform to these instructions or which are illegible or which are accompanied by remittances improperly drawn.

14. PROCEDURES FOR APPLICATION AND ACCEPTANCE (Cont'd)

- (k) MIH on the authority of our Board reserves the right not to accept any Application or accept any Application in part only without assigning any reason therefor. Due consideration will be given to the desirability of allotting or allocating the shares to a reasonable number of Applicants with a view to establishing an adequate market for the shares.
- (l) Where an Application is not accepted or accepted in part only, the full amount or the balance of the Application monies, as the case may be, without interest, will be returned and despatched to the Applicant within ten (10) market days from the date of the final ballot of the Applications lists by ordinary post at the applicant's address last maintained with Bursa Depository or where the application is not accepted due to the applicant not having provided a CDS account, to the address per the National Registration Identity Card or "Resit Pengenalan Sementara (JPN KP 09)" or any valid temporary identity document as issued by the National Registration Department from time to time.
- (m) The Applicant shall ensure that his / her personal particulars stated in the Application Form are identical with the records maintained by Bursa Depository. The Applicant must inform Bursa Depository promptly of any change in address failing which the notification letter of successful allocation will be sent to his / her registered or correspondence address last maintained with Bursa Depository.
- (n) MIH on the authority of our Board reserves the right to bank in all Application monies from unsuccessful applicants and partially successful applicants, which would subsequently be refunded without interest by registered post.
- (o) Each completed Application Form accompanied by the appropriate remittance and legible photocopy of the relevant documents must be despatched by **ORDINARY POST** in the official envelopes provided, to the following address: -
- Malaysian Issuing House Sdn Bhd
27th Floor, Menara Multi-Purpose
Capital Square
No. 8, Jalan Munshi Abdullah
50100 Kuala Lumpur
P.O. Box 13269
50804 Kuala Lumpur
- or **DELIVERED BY HAND AND DEPOSITED** in the Drop-in Boxes provided at the back portion of Menara Multi-Purpose, Capital Square, No. 8, Jalan Munshi Abdullah, 50100 Kuala Lumpur, so as to arrive not later than 5.00 p.m. on 17 June 2008 or such other later date or dates as our Board, Promoters and the Sole Underwriter in their absolute discretion may decide.
- (p) Directors and employees of MIH and their immediate families are strictly prohibited from applying for the Shares.
- (q) PLEASE DIRECT ALL ENQUIRIES IN RESPECT OF THE WHITE APPLICATION FORM TO MIH.

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14. PROCEDURES FOR APPLICATION AND ACCEPTANCE (Cont'd)

14.5 APPLICATIONS USING ELECTRONIC SHARE APPLICATION

14.5.1 Steps for Electronic Share Application through a Participating Financial Institution's ATM

- (a) Applicant must have an account with a Participating Financial Institution (as detailed in Section 14.5.2(o) of this Prospectus) and an ATM card issued by that Participating Financial Institution to access the account.
- (b) Applicant must have a CDS account.
- (c) Applicant is to apply for the Shares, via the ATM of the Participating Financial Institution by choosing the Electronic Share Application option. Mandatory statements required in the application are set out in Section 14.5.2 of this Prospectus under the Terms and Conditions for Electronic Share Application. Applicant is to enter at least the following information through the ATM where the instructions on the ATM screen at which he enters his Electronic Share Application requires him to do so: -
 - Personal Identification Number (PIN);
 - MIH Share Issue Account Number 460;
 - CDS Account Number;
 - number of Shares applied for and / or the Ringgit Malaysia amount to be debited from the account; and
 - confirmation of several mandatory statements.

14.5.2 Terms and Conditions for Electronic Share Application

The procedures for Electronic Share Application at ATMs of the Participating Financial Institutions are set out on the ATM screens of the relevant Participating Financial Institutions (the "Steps"). For illustration purposes, the procedures for Electronic Share Application at ATMs are set out in "Steps for Electronic Share Application through a Participating Financial Institution's ATM" in Section 14.5.1 of this Prospectus. The Steps set out the actions that the Applicant must take at the ATM to complete an Electronic Share Application. Please read carefully the terms of this Prospectus, the Steps and the terms and conditions for Electronic Share Application set out below before making an Electronic Share Application.

Only an applicant who is an individual with a CDS Account is eligible to utilise the facility.

The Applicant must have an existing bank account with, and be an ATM cardholder of, one of the Participating Financial Institutions before he can make an Electronic Share Application at an ATM of that Participating Financial Institutions. An ATM card issued by one of the Participating Financial Institutions cannot be used to apply for shares at an ATM belonging to other Participating Financial Institutions. Upon completion of his Electronic Share Application transaction, the Applicant will receive a computer-generated transaction slip (Transaction Record), confirming the details of his Electronic Share Application. The Transaction Record is only a record of the completed transaction at the ATM and not a record of the receipt of the Electronic Share Application or any data relating to such an Electronic Share Application by our Company or MIH. The Transaction Record is for retention by the Applicant and should not be submitted with any Application Form.

14. PROCEDURES FOR APPLICATION AND ACCEPTANCE (Cont'd)

Upon the closing of the offer for the Application for the Public Issue Shares, on 17 June 2008, at 5.00 p.m. ("**Closing Date and Time**"), the Participating Financial Institution shall submit a magnetic tape containing its respective customers' applications for the Public Issue Shares to MIH as soon as practicable but not later than 12.00 p.m. of the 2nd business day after the Closing Date and Time.

An Applicant will be allowed to make an Electronic Share Application for shares via an ATM that accepts the ATM cards of the Participating Financial Institution with which he has an account and its branches, subject to the Applicant making only one (1) Application. An Applicant who has a bank account with a Participating Financial Institution and has been issued an ATM card will be allowed to apply for shares via an ATM of that Participating Financial Institution which is situated in another country or place outside of Malaysia, subject to the Applicant making only one (1) Application.

AN APPLICANT MUST ENSURE THAT HE USES HIS OWN CDS ACCOUNT NUMBER WHEN MAKING AN ELECTRONIC SHARE APPLICATION. AN APPLICANT OPERATING A JOINT ACCOUNT WITH ANY PARTICIPATING FINANCIAL INSTITUTION MUST ENSURE THAT HE ENTERS HIS OWN CDS ACCOUNT NUMBER WHEN USING AN ATM CARD ISSUED TO HIM IN HIS OWN NAME. HIS APPLICATION WILL BE REJECTED IF HE FAILS TO COMPLY WITH THE FOREGOING.

The Electronic Share Application shall be made on, and subject to, the terms and conditions contained herein as well as the terms and conditions set out below: -

- (a) The Electronic Share Application shall be made in connection with and subject to the terms of this Prospectus and the Memorandum and Articles of Association of our Company.
- (b) The Applicant is required to confirm the following statement (by depressing pre-designated keys or buttons on the ATM keyboard) and undertake that the following information given is true and correct: -
 - I have attained 18 years of age as at the Closing Date of the Share Application;
 - I am a Malaysian citizen residing in Malaysia;
 - I have read the relevant Prospectus and understood and agreed with the terms and conditions of this Application;
 - this is the only Application that I am submitting; and
 - I hereby give consent to the Participating Financial Institution and Bursa Depository to disclose information pertaining to myself and my account with the Participating Financial Institution and Bursa Depository to MIH and other relevant authorities.

14. PROCEDURES FOR APPLICATION AND ACCEPTANCE (Cont'd)

The Application will not be successfully completed and cannot be recorded as a completed transaction at the ATM unless the Applicant completes all the steps required by the Participating Financial Institution. By doing so, the Applicant shall be treated as signifying his confirmation of each of the above statements as well as giving consent in accordance with the relevant laws of Malaysia including Section 97 of the Banking and Financial Institutions Act, 1989 and Section 45 of the Securities Industry (Central Depositories) Act, 1991 to the disclosure by the relevant Participating Financial Institution or Bursa Depository, as the case may be, of any of the Applicant's particulars to MIH, or any relevant regulatory bodies.

- (c) THE APPLICANT CONFIRMS THAT HE IS NOT APPLYING FOR OUR SHARES AS NOMINEE OF ANY OTHER PERSONS AND THAT ANY ELECTRONIC SHARE APPLICATION THAT HE MAKES IS MADE BY HIM AS BENEFICIAL OWNER. THE APPLICANT SHALL ONLY MAKE ONE (1) ELECTRONIC SHARE APPLICATION AND SHALL NOT MAKE ANY OTHER APPLICATION FOR OUR SHARES WHETHER AT THE ATMS OF ANY PARTICIPATING FINANCIAL INSTITUTION OR ON THE PRESCRIBED APPLICATION FORMS.
- (d) The Applicant must have sufficient funds in his account with the relevant Participating Financial Institution at the time he makes his Electronic Share Application, failing which his Electronic Share Application will not be completed. Any Electronic Share Application which does not strictly conform to the instructions set out on the screens of the ATM through which the Electronic Share Application is being made will be rejected.
- (e) The Applicant agrees and undertakes to subscribe for or purchase and to accept the number of Public Issue Shares applied for as stated on the Transaction Record or any lesser number of Public Issue Shares that may be allotted or allocated to him in respect of his Electronic Share Application. In the event that our Company decides to allot or allocate any lesser number of Public Issue Shares or not to allot or allocate any Public Issue Shares to the Applicant, the Applicant agrees to accept any such decision as final. If the Applicant's Electronic Share Application is successful, his confirmation (by his action of pressing the designated key or button on the ATM) of the number of Public Issue Shares applied for shall signify, and shall be treated as, his acceptance of the number of Public Issue Shares that may be allotted or allocated to him and to be bound by the Memorandum and Articles of Association of our Company.
- (f) MIH on the authority of the Directors of our Company reserves the right to reject any Electronic Share Application or accept any Electronic Share Application in part only without assigning any reason therefor. Due consideration will be given to the desirability of allotting or allocating the shares to a reasonable number of applicants with a view to establishing an adequate market for the shares.

14. PROCEDURES FOR APPLICATION AND ACCEPTANCE (Cont'd)

- (g) Where an Electronic Share Application is not successful or successful in part only, the relevant Participating Financial Institution will be informed of the non-successful or partially successful Applications. Where the Electronic Share Application is not successful, the relevant Participating Financial Institution will credit the full amount of the Application monies without interest into the applicant's account with that Participating Financial Institution within two (2) market days after the receipt of confirmation from MIH. MIH shall inform the Participating Financial Institutions of the non-successful or partially successful Applications within two (2) market days after the balloting date. The applicants may check their accounts on the fifth market day from the balloting day.

Where an Electronic Share Application is accepted in part only, the relevant Participating Financial Institution will credit the balance of the application monies without interest into the applicant's account with the Participating Financial Institution within two (2) market days after the receipt of confirmation from MIH. A number of Applications will, however, be held in reserve to replace any successfully balloted Applications which are subsequently rejected. For such Applications which are subsequently rejected, the Application monies without interest will be refunded to Applicants by MIH by way of cheques issued by MIH. The cheques will be issued to the Applicants not later than ten (10) market days from the day of the final ballot of the Application list. Should Applicants encounter any problems in their Applications, they may refer to the Participating Financial Institutions.

- (h) The Applicant requests and authorises our Company: -
- to credit the Public Issue Shares allotted or allocated to the Applicant into the CDS account of the Applicant; and
 - to issue share certificate(s) representing such Public Issue Shares allotted or allocated in the name of Bursa Malaysia Depository Nominees Sdn Bhd and send the same to Bursa Depository.
- (i) The Applicant, acknowledging that his Electronic Share Application is subject to the risks of electrical, electronic, technical and computer-related faults and breakdowns, fires and other events beyond the control of our Company, MIH or the Participating Financial Institution, irrevocably agrees that if: -
- our Company or MIH does not receive the Applicant's Electronic Share Application; or
 - data relating to the Applicant's Electronic Share Application is wholly or partially lost, corrupted or not otherwise accessible, or not transmitted or communicated to our Company or MIH,

the Applicant shall be deemed not to have made an Electronic Share Application and the Applicant shall not claim whatsoever against our Company, MIH or the Participating Financial Institutions for the shares applied for or for any compensation, loss or damage.

14. PROCEDURES FOR APPLICATION AND ACCEPTANCE (Cont'd)

- (j) All particulars of the Applicant in the records of the relevant Participating Financial Institution at the time he makes his Electronic Share Application shall be deemed to be true and correct and our Company, MIH and the relevant Participating Financial Institution shall be entitled to rely on the accuracy thereof.
- (k) The Applicant shall ensure that his personal particulars as recorded by both Bursa Depository and relevant Participating Financial Institution are correct and identical. Otherwise, his Electronic Share Application is liable to be rejected. The Applicant must inform Bursa Depository promptly of any change in address failing which the notification letter of successful allotment or allocation will be sent to his registered or correspondence address last maintained with Bursa Depository.
- (l) By making and completing an Electronic Share Application, the Applicant agrees that: -
- in consideration of our Company agreeing to allow and accept the making of any Application for shares via the Electronic Share Application facility established by the Participating Financial Institutions at their respective ATMs, his Electronic Share Application is irrevocable;
 - our Company, the Participating Financial Institutions, Bursa Depository and MIH shall not be liable for any delays, failures or inaccuracies in the processing of data relating to his Electronic Share Application to our Company due to a breakdown or failure of transmission or communication facilities or to any cause beyond their control;
 - notwithstanding the receipt of any payment by or on behalf of our Company, the acceptance of the offer made by the Applicant to subscribe for and purchase Public Issue Shares for which the Applicant's Electronic Share Application has been successfully completed shall be constituted by the issue of notices of successful allotment for prescribed securities, in respect of the said shares;
 - the Applicant irrevocably authorises Bursa Depository to complete and sign on his behalf as transferee or renounee any instrument of transfer and / or other documents required for the issue or transfer of the Public Issue Shares allotted or allocated to the Applicant; and
 - our Company agrees that, in relation to any legal action or proceedings arising out of or in connection with the contract between the parties and / or the Electronic Share Application and / or any terms herein, all rights, obligations and liabilities shall be construed and determined in accordance with the laws of Malaysia and with all directives, rules, regulations and notices from regulatory bodies and that our Company irrevocably submits to the jurisdiction of the Courts of Malaysia.

14. PROCEDURES FOR APPLICATION AND ACCEPTANCE (Cont'd)

- (m) Our Board reserves the right to require any successful applicant to appear in person at the registered office of MIH within fourteen (14) days of the date of the notice issued to him to ascertain the regularity or propriety of the Application. Our Board shall not be responsible for any loss or non-receipt of the said notice nor shall they be accountable for any expenses incurred or to be incurred by the successful applicant for the purpose of complying with this provision.
- (n) MIH on the authority of our Board reserves the right to reject applications that do not conform to these instructions.
- (o) Electronic Share Applications may be made through an ATM of the following Participating Financial Institutions and their branches: -
- AFFIN BANK BERHAD; OR
 - AMBANK (M) BERHAD; OR
 - BANK MUAMALAT MALAYSIA BERHAD; OR
 - CIMB BANK BERHAD; OR
 - EON BANK BERHAD; OR
 - HSBC BANK MALAYSIA BERHAD; OR
 - MALAYAN BANKING BERHAD; OR
 - OCBC BANK (MALAYSIA) BERHAD; OR
 - RHB BANK BERHAD; OR
 - STANDARD CHARTERED BANK MALAYSIA BERHAD (at selected branches only).
- (p) A surcharge of RM2.50 per Electronic Share Application will be charged by the respective Participating Financial Institution.

14.6 APPLICATIONS USING INTERNET SHARE APPLICATION**14.6.1 Steps for Internet Share Application**

The exact steps for Internet Share Application in respect of the IPO Shares are as set out on the Internet financial services website of the Internet Participating Financial Institutions.

For illustration purposes only, the steps for an application for the IPO Shares via Internet Share Application may be as set out below. The steps set out the actions that the applicant must take at the Internet financial services website of the Internet Participating Financial Institution to complete an Internet Share Application.

PLEASE NOTE THAT THE ACTUAL STEPS FOR INTERNET SHARE APPLICATIONS CONTAINED IN THE INTERNET FINANCIAL SERVICES WEBSITE OF THE INTERNET PARTICIPATING FINANCIAL INSTITUTIONS MAY DIFFER FROM THE STEPS OUTLINED BELOW.

- (a) Connect to the Internet financial services website of the Internet Participating Financial Institution with which the applicant has an account.
- (b) Login to the Internet financial services facility by entering the applicant's user identification and PIN / password.
- (c) Navigate to the section of the website on applications in respect of initial public offerings.

14. PROCEDURES FOR APPLICATION AND ACCEPTANCE (Cont'd)

- (d) Select the counter in respect of the IPO Shares to launch the Electronic Prospectus and the terms and conditions of the Internet Share Application.
- (e) Select the designated hyperlink on the screen to accept the abovementioned terms and conditions, having read and understood such terms and conditions.
- (f) At the next screen, complete the online application form.
- (g) Check that the information contained in the online application form such as the share counter, NRIC number, CDS account number, number of IPO Shares applied for and the account number to debit are correct, and select the designated hyperlink on the screen to confirm and submit the online application form.
- (h) By confirming such information, the applicant also undertakes that the following information given are true and correct: -
- the applicant has attained eighteen (18) years of age as at the date of the application for the IPO Shares;
 - the applicant is a Malaysian citizen residing in Malaysia;
 - the applicant has, prior to making the Internet Share Application, received and / or has had access to a printed / electronic copy of the Prospectus, the contents of which the applicant has read and understood;
 - the applicant agrees to all the terms and conditions of the Internet Share Application as set out in the Prospectus and has carefully considered the risk factors set out in the Prospectus, in addition to all other information contained in the Prospectus before making the Internet Share Application for the IPO;
 - the Internet Share Application is the only application that the applicant is submitting for the IPO Shares;
 - the applicant authorises the Authorised Financial Institution to deduct the full amount payable for the IPO Shares from the applicant's account with the Authorised Financial Institution;
 - the applicant gives express consent in accordance with the relevant laws of Malaysia (including but not limited to Section 99 of the Banking and Financial Institutions Act, 1989 and Section 45 of the Securities Industry (Central Depositories) Act, 1991) to the disclosure by the Internet Participating Financial Institution, the Authorised Financial Institution and / or Bursa Depository, as the case may be, of information pertaining to the applicant, the Internet Share Application made by the applicant or the applicant's account with the Internet Participating Financial Institution, to the Issuing House and the Authorised Financial Institution, the SC and any other relevant authority;
 - the applicant is not applying for the Public Issue Shares as a nominee of any other person and the application is made in the applicant's own name, as beneficial owner and subject to the risks referred to in this Prospectus; and

14. PROCEDURES FOR APPLICATION AND ACCEPTANCE (Cont'd)

- the applicant authorises the Internet Participating Financial Institution to disclose and transfer to any person, including any government or regulatory authority in any jurisdiction, our Company or other relevant parties in connection with the IPO, all information relating to the applicant if required by any law, regulation, court order or any government or regulatory authority in any jurisdiction or if such disclosure and transfer is, in the reasonable opinion of the Internet Participating Financial Institution, necessary for the provision of the Internet Share Applications services or if such disclosure is requested or required in connection with the IPO. Further, the Internet Participating Financial Institution will take reasonable precautions to preserve the confidentiality of information relating to the applicant furnished by the applicant to the Internet Participating Financial Institution in connection with the use of the Internet Share Application services.
- (i) Upon submission of the online application form, the applicant will be linked to the website of the Authorised Financial Institution to effect the online payment of the application money for the IPO.
- (j) As soon as the transaction is completed, a message from the Authorised Financial Institution pertaining to the payment status will appear on the screen of the website through which the online payment of the application money is being made.
- (k) Subsequent to the above, the Internet Participating Financial Institution shall confirm that the Internet Share Application has been completed, via the Confirmation Screen on its website.
- (l) The applicant is advised to print out the Confirmation Screen for reference and retention.

14.6.2 Terms and Conditions for Internet Share Application

Applications for the IPO Shares may be made through the Internet financial services website of the Internet Participating Financial Institutions.

APPLICANTS ARE ADVISED NOT TO APPLY FOR THE IPO SHARES THROUGH ANY WEBSITE OTHER THAN THE INTERNET FINANCIAL SERVICES WEBSITE OF THE INTERNET PARTICIPATING FINANCIAL INSTITUTIONS.

Internet Participating Financial Institution

Internet Share Applications may be made through the Internet financial services websites of the following Internet Participating Financial Institutions: -

- RHB Bank Berhad at www.rhbbank.com.my (via hyperlink to Bursa Securities' website at www.bursamalaysia.com); or
- Malayan Banking Berhad at www.maybank2u.com.my (via hyperlink to Bursa Securities' website at www.bursamalaysia.com); or
- CIMB Investment Bank Berhad at www.eipocimb.com; or
- CIMB Bank Berhad at www.cimbclicks.com.my.

14. PROCEDURES FOR APPLICATION AND ACCEPTANCE (Cont'd)

PLEASE READ THE TERMS OF THIS PROSPECTUS, THE TERMS AND CONDITIONS FOR INTERNET SHARE APPLICATIONS SET OUT HEREIN AND THE STEPS FOR INTERNET SHARE APPLICATIONS SET OUT HEREIN CAREFULLY PRIOR TO MAKING AN INTERNET SHARE APPLICATION.

THE EXACT TERMS AND CONDITIONS AND ITS SEQUENCE FOR INTERNET SHARE APPLICATIONS IN RESPECT OF THE PUBLIC ISSUE SHARES ARE AS SET OUT ON THE INTERNET FINANCIAL SERVICES WEBSITE OF THE INTERNET PARTICIPATING INSTITUTIONS.

PLEASE NOTE THAT THE ACTUAL TERMS AND CONDITIONS OUTLINED BELOW SUPPLEMENT THE ADDITIONAL TERMS AND CONDITIONS FOR INTERNET SHARE APPLICATIONS CONTAINED IN THE INTERNET FINANCIAL SERVICES WEBSITE OF THE INTERNET PARTICIPATING FINANCIAL INSTITUTIONS.

An Internet Share Application shall be made on and shall be subject to the terms and conditions set out herein: -

- (a) An applicant making an Internet Share Application shall: -
- be an individual with a CDS Account;
 - have an existing account with access to Internet financial services facilities with an Internet Participating Financial Institution. Applicant must have ready their user identification (User ID) and Personal Identification Numbers (PIN) / password for the relevant Internet financial services facilities; and
 - be a Malaysian citizen and have a mailing address in Malaysia.

Applicants are advised to note that a User ID and PIN / password issued by one of the Internet Participating Financial Institutions cannot be used to apply for the IPO Shares at Internet financial service websites of other Internet Participating Financial Institutions.

- (b) An Internet Share Application shall be made on and shall be subject to the terms of this Prospectus and our Company's Memorandum and Articles of Association.
- (c) The applicant is required to confirm the following statements (by selecting the designated hyperlink on the relevant screen of the Internet financial services website of the Internet Participating Financial Institution) and to undertake that the following information given are true and correct: -
- the applicant has attained eighteen (18) years of age as at the date of the application for the Public Issue Shares;
 - the applicant is a Malaysian citizen residing in Malaysia;
 - the applicant has, prior to making the Internet Share Application, received and / or has had access to a printed / electronic copy of the Prospectus, the contents of which the applicant has read and understood;

14. PROCEDURES FOR APPLICATION AND ACCEPTANCE (Cont'd)

- the applicant agrees to all the terms and conditions of the Internet Share Application as set out in the Prospectus and has carefully considered the risk factors set out in the Prospectus, in addition to all other information contained in the Prospectus before making the Internet Share Application for the IPO;
 - the Internet Share Application is the only application that the applicant is submitting for the Public Issue Shares;
 - the applicant authorises the Internet Participating Financial Institution or the Authorised Financial Institution to deduct the full amount payable for the Public Issue Shares from the applicant's account with the Internet Participating Financial Institution or the Authorised Financial Institution;
 - the applicant gives express consent in accordance with the relevant laws of Malaysia (including but not limited to Section 99 of the Banking and Financial Institutions Act, 1989 and Section 45 of the Securities Industry (Central Depositories) Act, 1991) to the disclosure by the Internet Participating Financial Institution, the Authorised Financial Institution and / or Bursa Depository, as the case may be, of information pertaining to the applicant, the Internet Share Applicant made by the applicant or the applicant's account with the Internet Participating Financial Institution, to the Issuing House and the Authorised Financial Institution, the SC and any other relevant authority;
 - the applicant is not applying for the Public Issue shares as a nominee of any other person and the application is made in the applicant's own name, as beneficial owner and subject to the risks referred to in this Prospectus; and
 - the applicant authorises the Internet Participating Financial Institution to disclose and transfer to any person, including any government or regulatory authority in any jurisdiction, our Company or other relevant parties in connection with the IPO, all information relating to the applicant if required by any law, regulation, court order or any government or regulatory authority in any jurisdiction or if such disclosure and transfer is, in the reasonable opinion of the Internet Participating Financial Institution, necessary for the provision of the Internet Share Application services or if such disclosure is requested or required in connection with the IPO. Further, the Internet Participating Financial Institution will take reasonable precautions to preserve the confidentiality of information relating to the applicant furnished by the applicant to the Internet Participating Financial Institution in connection with the use of the Internet Share Application services.
- (d) The application will not be successfully completed and cannot be recorded as a completed application unless the applicant has completed all relevant application steps and procedures for the Internet Share Application which would result in the Internet financial services website displaying the Confirmation Screen.

14. PROCEDURES FOR APPLICATION AND ACCEPTANCE (Cont'd)

For the purposes of this Prospectus, "Confirmation Screen" shall mean the screen which appears or is displayed on the Internet financial services website, which confirms that the Internet Share Application has been completed and states the details of the applicant's Internet Share Application, including the number of Public Issue Shares applied for which can be printed out by the applicant for his records.

Upon the display of the Confirmation Screen, the applicant shall be deemed to have confirmed the truth of the statements set out in Section 14.6.2(c) of this Prospectus.

- (e) The applicant must have sufficient funds in the applicant's account with the Internet Participating Financial Institution or the Authorised Financial Institution at the time of making the Internet Share Application, to cover and pay for the Public Issue Shares and the related processing fees, charges and expenses, if any, to be incurred, failing which the Internet Share Application will not be deemed complete, notwithstanding the display of the Confirmation Screen. Any Internet Share Application which does not conform strictly to the instructions set out in this Prospectus or any instructions displayed on the screens of the Internet financial services website through which the Internet Share Application is made shall be rejected.
- (f) The applicant irrevocably agrees and undertakes to subscribe for and to accept the number of Public Issue Shares applied for as stated on the Confirmation Screen or any lesser number of Public Issue Shares that may be allotted to the applicant in respect of the Internet Share Application. In the event that our Company decides to allot any lesser number of such Public Issue Shares or not to allot any Public Issue Shares to the applicant, the applicant agrees to accept any such decision of our Company as final.

In the course of completing the Internet Share Application on the website of the Internet Participating Financial Institution, the confirmation by the applicant of the number of Public Issue Shares applied for (by way of the applicant's action of clicking the designated hyperlink on the relevant screen of the website) shall be deemed to signify and shall be treated as: -

- acceptance by the applicant of the number of Public Issue Shares that may be allotted or allocated to the applicant in the event that the applicant's Internet Share Application is successful or successful in part, as the case may be; and
 - the applicant's agreement to be bound by the Memorandum and Articles of Association of our Company.
- (g) The applicant is fully aware that multiple or suspected multiple Internet Share Applications for the Public Issue Shares of our Company will be rejected. The Company reserves the right to reject any Internet Share Application or accept any Internet Share Application in part only without assigning any reason therefor. Due consideration will be given to the desirability of allotting or allocating the Public Issue Shares to a reasonable number of applicants with a view to establishing an adequate market for the shares.

14. PROCEDURES FOR APPLICATION AND ACCEPTANCE (Cont'd)

- (h) Where an Internet Share Application is unsuccessful or successful in part only, the Internet Participating Financial Institution will be informed of the unsuccessful or partially successful Internet Share Application. Where an Internet Share Application is unsuccessful, the Internet Participating Financial Institution will credit or arrange with the Authorised Financial Institution to credit the full amount of the application monies in Ringgit Malaysia (without interest or any share of revenue or other benefit arising therefrom) into the applicant's account with the Internet Participating Financial Institution or the Authorised Financial Institution within two (2) Market Days after receipt of written confirmation from the Issuing House.

The Issuing House shall inform the Internet Participating Financial Institution of unsuccessful or partially successful applications within two (2) Market Days from the balloting date.

Where the Internet Share Application is accepted in part only, the relevant Internet Participating Financial Institution will credit the balance of the application monies in Ringgit Malaysia (without interest or any share of revenue or other benefit arising therefrom) into the applicant's account with the Internet Participating Financial Institution within two (2) Market Days after receipt of written confirmation from the Issuing House. A number of applications will however be held in reserve to replace any successfully balloted applications that are subsequently rejected. In respect of such applications that are subsequently rejected, the application monies (without interest or any share of revenue or other benefit arising therefrom) will be refunded to applicants by the Issuing House by way of cheques issued by the Issuing House. The cheques will be issued to the applicants within ten (10) Market Days from the day of the final ballot of the Applications list.

For applications that are held in reserve and are subsequently unsuccessful (or only partly successful), the Internet Participating Financial Institution will arrange for a refund of the application money (or any part thereof but without interest or any share of revenue or other benefit arising therefrom) within ten (10) Market Days from the day of the final ballot of the Applications list.

Except where the Issuing House is required to refund application monies, it is the sole responsibility of the Internet Participating Financial Institution to ensure the timely refund of application monies from unsuccessful or partially successful Internet Share Applications. Therefore, applicants are strongly advised to consult the Internet Participating Financial Institution through which the application was made in respect of the mode or procedure of enquiring on the status of an applicant's Internet Share Application in order to determine the status or exact number of Public Issue Shares allotted, if any, before trading the Public Issue Shares on Bursa Securities.

- (i) Internet Share Applications will be closed at 5.00 p.m. on 17 June 2008 or such other date(s) as our Directors, Promoters and the Sole Underwriter may in their absolute discretion mutually decide. An Internet Share Application is deemed to be received only upon its completion, that is when the Confirmation Screen is displayed on the Internet financial services website. Applications are advised to print out and retain a copy of the Confirmation Screen for record purposes. Late Internet Share Applications will not be accepted.

14. PROCEDURES FOR APPLICATION AND ACCEPTANCE (Cont'd)

(j) The applicant irrevocably agrees and acknowledges that the Internet Share Application is subject to risk of electrical, electronic, technical and computer-related faults and breakdowns, faults with computer software, problems occurring during data transmission, computer security threats such as viruses, hackers and crackers, fires, acts of God and other events beyond the control of the Internet Participating Financial Institution, the Authorised Financial Institution and our Company. If, in any such event, our Company, the Issuing House and / or the Internet Participating Financial Institution and / or the Authorised Financial Institution do not receive the applicant's Internet Share Application and / or the payment therefor, or in the event that any data relating to the Internet Share Application or the tape or any other devices containing such data is lost, corrupted, destroyed or otherwise not accessible, whether wholly or partially and for any reason whatsoever, the applicant shall be deemed not to have made an Internet Share Application and the applicant shall have no claim whatsoever against our Company, the Issuing House or the Internet Participating Financial Institution and the Authorised Financial Institution in relation to the IPO Shares applied for or for any compensation, loss or damage whatsoever, as a consequence thereof or arising therefrom.

(k) All particulars of the applicant in the records of the relevant Internet Participating Financial Institution at the time of the Internet Share Application shall be deemed to be true and correct, and our Company, the Internet Participating Financial Institutions, the Issuing House and all other persons who, are entitled or allowed under the law to such information or where the applicant expressly consent to the provision of such information shall be entitled to rely on the accuracy thereof.

The applicant shall ensure that the personal particulars of the applicant as recorded by both Bursa Depository and the Internet Participating Financial Institution are correct and identical, otherwise the applicant's Internet Share Application is liable to be rejected. The notification letter on successful allotment will be sent to the applicant's address last registered with Bursa Depository. It is the responsibility of the applicant to notify the Internet Participating Financial Institution and Bursa Depository of any changes in the applicant's personal particulars that may occur from time to time.

(l) By making and completing an Internet Share Application, the applicant is deemed to have agreed that: -

- in consideration of our Company making available the Internet Share Application facility to the applicant, through the Internet Participating Financial Institution acting as agents of our Company, the Internet Share Application is irrevocable;
- the applicant has irrevocably requested and authorised our Company to register the Public Issue Shares allotted to the applicant for deposit into the applicant's CDS Account;
- neither our Company nor the Internet Participating Financial Institution shall be liable for any delay, failure or inaccuracy in the recording, storage or transmission or delivery of data relating to the Internet Share Application to the Issuing House or Bursa Depository due to any breakdown or failure of transmission, delivery or communication facilities or due to any risk referred to in Section 3 of this Prospectus or to any cause beyond their control;

14. PROCEDURES FOR APPLICATION AND ACCEPTANCE (Cont'd)

- the applicant shall hold the Internet Participating Financial Institution harmless from any damages, claims or losses whatsoever, as a consequence of or arising from any rejection of the applicant's Internet Share Application by the Issuing House, our Company and / or the Internet Participating Financial Institution for reasons of multiple application, suspected multiple application, inaccurate and / or incomplete details provided by the applicant, or any other cause beyond the control of the Internet Participating Financial Institution;
 - the acceptance of the offer made by the applicant to subscribe for the Public Issue Shares for which the applicant's Internet Share Application has been successfully completed shall be constituted by written notification in the form of the issue of a notice of allotment by or on behalf of our Company and not otherwise, notwithstanding the receipt of any payment by or behalf of our Company;
 - the applicant is not entitled to exercise any remedy of rescission for misrepresentation at any time after acceptance of the applicant's Internet Share Application by our Company;
 - in making the Internet Share Application, the applicant has relied solely on the information contained in this Prospectus. Our Company, the Sole Underwriter, the Adviser and any other person involved in the IPO shall not be liable for any information not contained in this Prospectus which may have been relied on by the applicant in making the Internet Share Application; and
 - the acceptance of an applicant's Internet Share Application by our Company and the contract resulting therefrom under the IPO shall be governed by and construed in accordance with the laws of Malaysia, and the applicant irrevocably submits to the jurisdiction of the courts of Malaysia.
- (m) The following processing fee per Internet Share Application will be charged by the respective Internet Participating Financial Institution: -
- (i) CIMB (www.eipocimb.com) - RM2.00 for payment via CIMB Bank or RM5.00 for payment via Malayan Banking Berhad;
 - (ii) CIMB Bank (www.cimbclicks.com.my) - RM2.00 for applicants with CDS accounts held with CIMB and RM2.50 for applicants with CDS accounts with other ADAs;
 - (iii) Malayan Banking Berhad (www.maybank2u.com.my) - RM1.00; and
 - (iv) RHB Bank Berhad (www.rhbbank.com.my) - RM2.50.

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14. PROCEDURES FOR APPLICATION AND ACCEPTANCE (Cont'd)**14.7 APPLICATIONS AND ACCEPTANCES**

MIH on the authority of our Board reserves the right not to accept any Application which does not strictly comply with the instructions or to accept any Application in part only without assigning any reason therefor.

The submission of an Application Form does not necessarily mean that the Application will be successful.

ALL APPLICATIONS MUST BE FOR 100 ORDINARY SHARES OR MULTIPLES THEREOF.

In the event of an over-subscription, acceptance of Applications shall be subject to ballot to be conducted in the manner approved by our Directors and on a fair and equitable basis. Due consideration will be given to the desirability of distributing the Public Issue Shares, to a reasonable number of Applicants with a view to broadening the shareholding base and establishing an adequate market in our Shares. Pursuant to the Listing Requirements, at least 25% of the enlarged issued and paid-up share capital of our Company must be held by a minimum number of 1,000 public shareholders holding not less than 100 shares each upon completion of the IPO and at the point of Listing. In the event that the above requirement is not met pursuant to the IPO, the Company may not be allowed to proceed with the Listing. In the event thereof, monies paid in respect of all Applications will be returned without interest if the said permission for listing and quotation is not granted. Applicants will be selected in a manner to be determined by our Directors.

In the event of an under-subscription by the Directors, eligible employees and business associates of our Group, such shares will be made available for Application by the Malaysian public.

Directors and employees of MIH and their immediate families are strictly prohibited from applying for our Shares.

WHERE AN APPLICATION IS NOT ACCEPTED OR ACCEPTED IN PART ONLY, THE FULL AMOUNT OR THE BALANCE OF THE APPLICATION MONIES, AS THE CASE MAY BE, WILL BE REFUNDED WITHOUT INTEREST AND SHALL BE DESPATCHED BY ORDINARY POST OR REGISTERED POST RESPECTIVELY TO THE APPLICANT WITHIN TEN (10) MARKET DAYS FROM THE DATE OF THE FINAL BALLOT OF THE APPLICATION LISTS AT THE ADDRESS REGISTERED WITH BURSA DEPOSITORY AT THE APPLICANT'S OWN RISK.

NO APPLICATION SHALL BE DEEMED TO HAVE BEEN ACCEPTED BY REASON OF THE REMITTANCES HAVING BEEN PRESENTED FOR PAYMENT.

MIH RESERVES THE RIGHT TO BANK IN ALL APPLICATION MONIES FROM UNSUCCESSFUL BUMIPUTERA APPLICANTS AND FROM PARTIALLY SUCCESSFUL APPLICANTS. REFUND MONIES IN RESPECT OF UNSUCCESSFUL BUMIPUTERA APPLICANTS WHOSE MONIES HAVE BEEN BANKED-IN AND PARTIALLY SUCCESSFUL APPLICANTS WILL BE REFUNDED WITHOUT INTEREST AND SHALL BE DESPATCHED TO THE APPLICANT WITHIN TEN (10) MARKET DAYS FROM THE DATE OF THE FINAL BALLOT OF THE APPLICATION BY REGISTERED POST AT THE ADDRESS REGISTERED WITH BURSA DEPOSITORY AT THE APPLICANT'S OWN RISK.

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14. PROCEDURES FOR APPLICATION AND ACCEPTANCE (Cont'd)**14.8 CDS ACCOUNTS**

Pursuant to Section 29 of the Securities Industry (Central Depositories) Act, 1991, all dealings in our Shares will be by book entries through CDS accounts. No share certificates will be issued to successful Applicants.

Only an Applicant who has a CDS account can make an Application by way of an Application Form. An applicant should state his CDS account number in the space provided on the Application Form and he / she shall be deemed to have authorised Bursa Depository to disclose information pertaining to the CDS account to MIH / us. Where an Applicant does not presently have a CDS account, he / she should open a CDS account at an ADA prior to making an Application for our Shares.

In the case of an Application by way of Electronic Share Application, only an Applicant who has a CDS Account can make an Electronic Share Application. The Applicant shall furnish his CDS account number to the Participating Financial Institution by way of keying in his CDS account number if the instructions on the ATM screen at which he enters his Electronic Share Application require him to do so.

In the case of an application by way of Internet Share Application, only an Applicant who has a CDS Account can make an Internet Share Application. In certain cases, only an applicant who has a CDS account opened with the Internet Participating Financial Institution can make an Internet Share Application. Arising therewith, the applicant's CDS account number would automatically appear in the e-IPO online application form.

Failure to comply with these specific instructions or inaccuracy in the CDS account number, arising from use of invalid, third party or nominee accounts, may result in the Application being rejected. If a successful Applicant fails to state his / her CDS account number, MIH, on our authority, will reject the Application. MIH on the authority of our Directors also reserves the right to reject any incomplete and inaccurate Application. Applications may also be rejected if the Applicants' particulars provided in the Application Forms, or in the case of Electronic Share Application or Internet Share Application, if the records of the Participating Financial Institutions at the time of making the Electronic Share Application or Internet Share Application differ from those in Bursa Depository's records, such as the identity card number, name and nationality.

14.9 NOTICE OF ALLOTMENT

Our Shares allotted to all successful or partially successful Applicants will be credited to their respective CDS accounts. A notice of allotment will be despatched to the successful or partially successful Applicant at his address last maintained with Bursa Depository at the Applicant's own risk prior to our Listing. For Electronic Share Application or Internet Share Application, the notice of allotment will be despatched to the successful or partially successful Applicant at his address last maintained with Bursa Depository at the Applicant's own risk prior to our Listing. This is the only acknowledgement of acceptance of the Application.

All Applicants must inform Bursa Depository of his / her updated address promptly by adhering to certain rules and regulation of Bursa Depository, failing which, the notification letter on successful allotment shall be sent to the Applicant's address last maintained with Bursa Depository.

Applicants may also check the status of their application by logging on to the MIH website at www.mih.com.my or by calling their respective ADAs at the telephone number as stated in Section 14.10 or MIH Enquiry Services Telephone at (03) 2693 2075 (10 lines), between five (5) to ten (10) Market Days (during office hours only) after the balloting date.

14. PROCEDURES FOR APPLICATION AND ACCEPTANCE (Cont'd)**14.10 LIST OF ADAS**

The list of the ADAs and their respective Broker codes are as follows: -

Name	Address and Telephone Number	ADA Code
KUALA LUMPUR		
A.A. ANTHONY SECURITIES SDN BHD	N-1-3, Plaza Damas 60, Jalan Sri Hartamas 1 Sri Hartamas 50480 Kuala Lumpur Tel No: 03-62011155	078-004
AFFIN INVESTMENT BANK BERHAD	3 rd Floor, Chulan Tower No. 3, Jalan Conlay 50450 Kuala Lumpur Tel No: 03-21438668	028-001
ECM LIBRA AVENUE SECURITIES SDN BHD	Ground Floor & Level 1 THB Satu, Jalan Damansara Endah Damansara Heights 50490 Kuala Lumpur Tel No: 03-20891800	052-009
AmINVESTMENT BANK BERHAD	15 th Floor, Bangunan AmBank Group 55, Jalan Raja Chulan 50200 Kuala Lumpur Tel No: 03-20782788	086-001
ECM LIBRA AVENUE SECURITIES SDN BHD	3 rd Floor, Wisma Genting Jalan Sultan Ismail 50250 Kuala Lumpur Tel No: 03-21781888	052-001
BIMB SECURITIES SDN BHD	1 st & 2 nd Floor, Podium Block Bangunan AMDB No. 1, Jalan Lumut 50400 Kuala Lumpur Tel No: 03-40433533	024-001
CIMB INVESTMENT BANK BERHAD	9 th Floor, Commerce Square Jalan Semantan Damansara Heights 50490 Kuala Lumpur Tel No: 03-20849999	065-001
HLG SECURITIES SDN BHD	Level 8, Menara HLA No. 3, Jalan Kia Peng 50450 Kuala Lumpur Tel No: 03-21681168	066-001
HWANGDBS INVESTMENT BANK BERHAD	No. 34-5, 36-5, 38-5, 40-5, 42-5 & 44-5 5 th Floor, Cheras Commercial Centre Jalan 5/101C Off Jalan Kaskas, 5 th Mile Cheras 56100 Kuala Lumpur Tel No: 03-91303399	068-012

14. PROCEDURES FOR APPLICATION AND ACCEPTANCE (Cont'd)

Name	Address and Telephone Number	ADA Code
HWANGDBS INVESTMENT BANK BERHAD	2 nd Floor, Bangunan AHP No. 2, Jalan Tun Mohd Fuad 3 Taman Tun Dr Ismail 60000 Kuala Lumpur Tel No: 03-77106688	068-009
HWANGDBS INVESTMENT BANK BERHAD	Suite 7-03, 7 th Floor Suite 12-02 & Part of Suite 12-01 12 th Floor, Menara Keck Seng 203, Jalan Bukit Bintang 55100 Kuala Lumpur Tel No: 03-27112775	068-014
INTER-PACIFIC SECURITIES SDN BHD	Ground Floor, 7-0-8 Jalan 3/109F Danau Business Centre, Danau Desa 58100 Kuala Lumpur Tel No: 03-79847796	054-003
INTER-PACIFIC SECURITIES SDN BHD	Stesyen Minyak PROJET Jalan 1/116B, Off Jalan Kuchai Lama Kuchai Entrepreneur Park 58200 Kuala Lumpur Tel No: 03-798188811	054-005
INTER-PACIFIC SECURITIES SDN BHD	West Wing, Level 13 Berjaya Times Square No.1, Jalan Imbi 55100 Kuala Lumpur Tel No: 03-21171888	054-001
JUPITER SECURITIES SDN BHD	7 th - 9 th Floor Menara Olympia 8, Jalan Raja Chulan 50200 Kuala Lumpur Tel No: 03-20341888	055-001
KENANGA INVESTMENT BANK BERHAD	8 th Floor, Kenanga International Jalan Sultan Ismail 50250 Kuala Lumpur Tel No: 03-21649080	073-001
KENANGA INVESTMENT BANK BERHAD	No. 57-10, Level 10 The Boulevard, Mid Valley City Lingkar Syed Putra 59000 Kuala Lumpur Tel No: 03-22871799	073-015
KAF-SEAGROATT & CAMPBELL SECURITIES SDN BHD	11 th – 14 th Floor, Chulan Tower No. 3, Jalan Conlay 50450 Kuala Lumpur Tel No: 03-21688800	053-001
ALLIANCE INVESTMENT BANK BERHAD	Ground, 1 st & 2 nd Floor No. 33, Plaza Crystaville Jalan 23/70A Desa Sri Hartamas 50480 Kuala Lumpur Tel No: 03-62033366	076-010

14. PROCEDURES FOR APPLICATION AND ACCEPTANCE (Cont'd)

Name	Address and Telephone Number	ADA Code
ALLIANCE INVESTMENT BANK BERHAD	No. 8, Jalan Binjai Off Jalan Ampang 50450 Kuala Lumpur Tel No: 03-21667922	076-001
MIMB INVESTMENT BANK BERHAD	Level 18, Menara EON Bank 288, Jalan Raja Laut 50350 Kuala Lumpur Tel No: 03-26928899	061-001
M & A SECURITIES SDN BHD	Level G-2, No. 45 & 47 The Boulevard, Mid-Valley City Lingkar Syed Putra 59200 Kuala Lumpur Tel No: 03-22821820	057-002
ASEAMBANKERS MALAYSIA BERHAD	Level 8, MaybanLife Tower Dataran Maybank No. 1, Jalan Maarof 59000 Kuala Lumpur Tel No: 03-22978888	098-001
MERCURY SECURITIES SDN BHD	Lot 6-05, Level 6 Tower Block, Menara Milenium 8, Jalan Damansara, Bukit Damansara 50490 Kuala Lumpur Tel No: 03-20942828	093-002
MIDF AMANAH INVESTMENT BANK BERHAD	11 th & 12 th Floor, Menara MIDF 82 Jalan Raja Chulan 50200 Kuala Lumpur Tel No: 03-21788888	026-001
OSK INVESTMENT BANK BERHAD	No. 62 & 64, Vista Magna Jalan Prima, Metro Prima 52100 Kuala Lumpur Tel No: 03-62575869	056-028
OSK INVESTMENT BANK BERHAD	20th Floor, Plaza OSK Jalan Ampang 50450 Kuala Lumpur Tel No: 03-23338333	056-001
OSK INVESTMENT BANK BERHAD	Ground Floor No. M3-A-7 & M3-A-8 Jalan Pandan Indah 4/3A Pandan Indah 55100 Kuala Lumpur Tel No: 03-42804798	056-054
OSK INVESTMENT BANK BERHAD	Ground, 1 st , 2 nd & 3 rd Floor No. 55, Zone J4 Jalan Radin Anum Bandar Baru Seri Petaling 57000 Kuala Lumpur Tel No: 03-90587222	056-058

14. PROCEDURES FOR APPLICATION AND ACCEPTANCE (Cont'd)

Name	Address and Telephone Number	ADA Code
PUBLIC INVESTMENT BANK BERHAD	27 th Floor, Bangunan Public Bank No. 6, Jalan Sultan Sulaiman 50000 Kuala Lumpur Tel No: 03-20313011	051-001
PM SECURITIES SDN BHD	Ground Mezzanine, 1 st & 10 th Floor Menara PMI No. 2, Jalan Changkat Ceylon 50200 Kuala Lumpur Tel No: 03-21463000	064-001
RHB INVESTMENT BANK BERHAD	Level 4, Tower One RHB Centre, Jalan Tun Razak 50400 Kuala Lumpur Tel. No: 03-92802282	087-001
TA SECURITIES HOLDINGS BERHAD	Floor 13, 15-18, 20, 23, 28-30, 34 & 35 TA One Tower No. 22, Jalan P. Ramlee 50250 Kuala Lumpur Tel No: 03-20721277	058-003
SELANGOR DARUL EHSAN		
AFFIN INVESTMENT BANK BERHAD	2 nd , 3 rd & 4 th Floor Wisma Amsteel Securities No 1, Lintang Pekan Baru Off Jalan Meru 41050 Klang Selangor Darul Ehsan Tel No: 03-33439999	028-002
AFFIN INVESTMENT BANK BERHAD	Lot 229, 2nd Floor, The Curve No. 6, Jalan PJU7/3 Mutiara Damansara 47800 Petaling Jaya Selangor Darul Ehsan Tel No: 03-77298016	028-003
AFFIN INVESTMENT BANK BERHAD	No. 1, Jalan 52/16 46200 Petaling Jaya Selangor Darul Ehsan Tel No: 03-79553281	028-004
ALLIANCE INVESTMENT BANK BERHAD	Ground Floor No. 1503B, Jalan Besar 43300 Seri Kembangan Selangor Darul Ehsan Tel No: 03-89457922	076-013
AMINVESTMENT BANK BERHAD	4 th Floor, Plaza Damansara Utama No. 2, Jalan SS21/60 47400 Petaling Jaya Selangor Darul Ehsan Tel No: 03-77106613	086-003

14. PROCEDURES FOR APPLICATION AND ACCEPTANCE (Cont'd)

Name	Address and Telephone Number	ADA Code
HWANGDBS INVESTMENT BANK BERHAD	16 th , 18 th - 20 th Floor, Plaza Masalam No. 2, Jalan Tengku Ampuan Zabedah E9/E, Section 9 40100 Shah Alam Selangor Darul Ehsan Tel No: 03-55133288	068-002
HWANGDBS INVESTMENT BANK BERHAD	East Wing & Centre Link Floor 3A, Wisma Consplant 2 No. 7, Jalan SS 16/1 47500 Subang Jaya Selangor Darul Ehsan Tel No: 03-56356688	068-010
JF APEX SECURITIES BERHAD	6 th Floor, Menara Apex Off Jalan Semenyih, Bukit Mewah 43000 Kajang Selangor Darul Ehsan Tel No: 03-87361118	079-001
JF APEX SECURITIES BERHAD	15 th & 16 th Floor, Menara Choy Fook On No. 1B, Jalan Yong Shook Lin 46050 Petaling Jaya Selangor Darul Ehsan Tel No: 03-76201118	079-002
KENANGA INVESTMENT BANK BERHAD	13 th Floor, Menara Yayasan Selangor No. 18A, Jalan Persiaran Barat Off Jalan Timur 46000 Petaling Jaya Selangor Darul Ehsan Tel No: 03-79562169	073-005
KENANGA INVESTMENT BANK BERHAD	1 st Floor, Wisma UEP Pusat Perniagaan USJ 10 Jalan USJ 10/1A 47620 Subang Jaya Selangor Darul Ehsan Tel No: 03-80241682	073-006
KENANGA INVESTMENT BANK BERHAD	Room 7.02, Level 7, Menara ING Intan Millenium Square No. 68, Jalan Batai Laut 4 Taman Intan 41300 Klang Selangor Darul Ehsan Tel No: 03-30057550	073-007
KENANGA INVESTMENT BANK BERHAD	Lot 240, 2nd Floor, The Curve No. 6, Jalan PJU 7/3 Mutiar Damansara 47800 Petaling Jaya Selangor Darul Ehsan Tel No: 03-77259095	073-016

14. PROCEDURES FOR APPLICATION AND ACCEPTANCE (Cont'd)

Name	Address and Telephone Number	ADA Code
SBB SECURITIES SDN BHD	1 st , 2 nd & 3 rd Floor Plaza Damansara Utama No. 2, Jalan SS 21/60 Damansara Utama 47400 Petaling Jaya Selangor Darul Ehsan Tel No: 03-77297345	090-002
OSK INVESTMENT BANK BERHAD	24, 24M, 24A, 26M, 28M, 28A & 30 Jalan SS 2/63 47300 Petaling Jaya Selangor Darul Ehsan Tel No: 03-78736366	056-011
OSK INVESTMENT BANK BERHAD	No. 37, Jalan Semenyih 43000 Kajang Selangor Darul Ehsan Tel No: 03-87363378	056-045
OSK INVESTMENT BANK BERHAD	Ground & 1 st Floor No. 15, Jalan Bandar Rawang 4 48000 Rawang Selangor Darul Ehsan Tel No: 03-60928916	056-047
OSK INVESTMENT BANK BERHAD	Ground & Mezzanine Floor No. 87 & 89, Jalan Susur Pusat Perniagaan NBC Batu 1½, Jalan Meru 41050 Klang Selangor Darul Ehsan Tel No: 03-33439180	056-048
PM SECURITIES SDN BHD	No. 157 & 159, Jalan Kenari 23/A Bandar Puchong Jaya 47100 Puchong Selangor Darul Ehsan Tel No: 03-80700773	064-003
PM SECURITIES SDN BHD	No. 18 & 20, Jalan Tiara 2 Bandar Baru Klang 41150 Klang Selangor Darul Ehsan Tel No: 03-33415300	064-007
PM SECURITIES SDN BHD	No. 44G, 42G & 42B, Jalan SS 21/35 Damansara Utama 47400 Petaling Jaya Selangor Darul Ehsan Tel No: 03-77223081	064-010
SJ SECURITIES SDN BHD	Level 3, Holiday Villa 9, Jalan SS 12/1 Subang Jaya 47500 Petaling Jaya Selangor Darul Ehsan Tel No: 03-56340202	096-001

14. PROCEDURES FOR APPLICATION AND ACCEPTANCE (Cont'd)

Name	Address and Telephone Number	ADA Code
TA SECURITIES HOLDINGS BERHAD	No. 2-1, 2-2, 2-3 & 4-2 Jalan USJ 9/5T, Subang Business Centre 47620 UEP Subang Jaya Selangor Darul Ehsan Tel No: 03-80251880	058-005
MELAKA		
ECM LIBRA AVENUE SECURITIES SDN BHD	71A & 73A, Jalan Merdeka Taman Melaka Raya 75000 Melaka Tel No: 06-2881720	052-008
MALACCA SECURITIES SDN BHD	No. 1, 3 & 5, Jalan PPM 9 Plaza Pandan Malim (Business Park) Balai Panjang P. O. Box 248 75250 Melaka Tel No: 06-3371533	012-001
MERCURY SECURITIES SDN BHD	No. 81-B & 83-B, Jalan Merdeka Taman Melaka Raya 75000 Melaka Tel No: 06-2921898	093-003
OSK INVESTMENT BANK BERHAD	579, 580 & 581 Taman Melaka Raya 75000 Melaka Tel No: 06-2825211	056-003
PM SECURITIES SDN BHD	No. 11 & 13, Jalan PM2 Plaza Mahkota 75000 Melaka Tel No: 06-2866008	064-006
RHB INVESTMENT BANK BERHAD	Lot 9 & 10, 1 st Floor Bangunan Tabung Haji Jalan Bandar Kaba 75000 Melaka Tel No: 06-2833622	087-002
PERAK DARUL RIDZUAN		
ECM LIBRA SECURITIES SDN BHD	No. 63 Persiaran Greenhill 30450 Ipoh Perak Darul Ridzuan Tel No: 05-2422828	052-002
ECM LIBRA AVENUE SECURITIES SDN BHD	No. 7B-1, Jalan Laman Intan Bandar Baru Teluk Intan 36000 Teluk Intan Perak Darul Ridzuan Tel No: 05-6222828	052-006

14. PROCEDURES FOR APPLICATION AND ACCEPTANCE (Cont'd)

Name	Address and Telephone Number	ADA Code
TA SECURITIES HOLDINGS BERHAD	Ground, 1 st & 2 nd Floor, Plaza Teh Teng Seng, 227, Jalan Raja Permaisuri Bainun 30250 Ipoh Perak Darul Ridzuan Tel No: 05-2531313	058-001
HWANGDBS INVESTMENT BANK BERHAD	No. 21, Jalan Stesen 34000 Taiping Perak Darul Ridzuan Tel No: 05-8060888	068-003
HWANGDBS INVESTMENT BANK BERHAD	Ground & 1 st Floor No. 22, Persiaran Greentown 1 Greentown Business Centre 30450 Ipoh Perak Darul Ridzuan Tel No: 05-2559988	068-015
ALLIANCE INVESTMENT BANK BERHAD	No. 43 & 44, Ground Floor Taman Sentosa, Jalan Lumut 32000 Sitiawan Perak Darul Ridzuan Tel No: 05-6910910	076-008
ASEAMBANKERS MALAYSIA BERHAD	B-G-04 (Ground Floor), Level 1 & 2 42 Persiaran Greentown 1 Pusat Dagangan Greentown 30450 Ipoh Perak Darul Ridzuan Tel No: 05-2453400	098-002
M&A SECURITIES SDN BHD	M & A Building 52A, Jalan Sultan Idris Shah 30000 Ipoh Perak Darul Ridzuan Tel No: 05-2419800	057-001
OSK INVESTMENT BANK BERHAD	Ground Floor 28 Jalan Maharaja Taman Bagan Serai Baru 34300 Bagan Serai Perak Darul Ridzuan Tel No: 05-7231888	056-018
OSK INVESTMENT BANK BERHAD	21-25, Jalan Seenivasagam Greentown 30450 Ipoh Perak Darul Ridzuan Tel No: 05-2415100	056-002
OSK INVESTMENT BANK BERHAD	1 st Floor, No. 23 & 25 Jalan Lumut 32000 Sitiawan Perak Darul Ridzuan Tel No: 05-6921228	056-016

14. PROCEDURES FOR APPLICATION AND ACCEPTANCE (Cont'd)

Name	Address and Telephone Number	ADA Code
OSK INVESTMENT BANK BERHAD	Ground Floor, No. 40, 42 & 44 Jalan Berek 34000 Taiping Perak Darul Ridzuan Tel No: 05-8088229	056-034
OSK INVESTMENT BANK BERHAD	Ground & 1 st Floor No. 17, Jalan Intan 2 Bandar Baru 36000 Teluk Intan Perak Darul Ridzuan Tel No: 05-6236498	056-014
OSK INVESTMENT BANK BERHAD	No. 72, Ground Floor Jalan Idris 31900 Kampar Perak Darul Ridzuan Tel No: 05-4651261	056-044
OSK INVESTMENT BANK BERHAD	Ground & 1 st Floor No. 181, Jalan Besar 31100 Sungai Siput Perak Darul Ridzuan Tel No: 05-5951001	056-049
OSK INVESTMENT BANK BERHAD	Ground Floor No. 2, Jalan Wawasan 4 Taman Wawasan 34200 Parit Buntar Perak Darul Ridzuan Tel No: 05-7170888	056-052
SBB SECURITIES SDN BHD	51-53, Persiaran Greenhill 30450 Ipoh Perak Darul Ridzuan Tel No: 05-2530888	090-001
PULAU PINANG		
A. A. ANTHONY SECURITIES SDN BHD	1 st Floor, Bangunan Heng Guan 171, Jalan Burmah 10050 Pulau Pinang Tel No: 04-2299318	078-002
A.A. ANTHONY SECURITIES SDN BHD	No. 2, Jalan Perniagaan 2 Pusat Perniagaan Alma 14000 Bukit Mertajam Pulau Pinang Tel No: 04-5541388	078-003
ECM LIBRA AVENUE SECURITIES SDN BHD	No. 111, Jalan Macalister 10400 Pulau Pinang Tel No: 04-2281868	052-003
CIMB INVESTMENT BANK BERHAD	Ground Floor Suite 1.01, Menara PSCI 39, Jalan Sultan Ahmad Shah 10050 Pulau Pinang Tel No: 04-2911833	065-003

14. PROCEDURES FOR APPLICATION AND ACCEPTANCE (Cont'd)

Name	Address and Telephone Number	ADA Code
ECM LIBRA AVENUE SECURITIES SDN BHD	7 th Floor, Menara PSCI 39, Jalan Sultan Ahmad Shah 10050 Pulau Pinang Tel No: 04-2283355	052-010
HWANGDBS INVESTMENT BANK BERHAD	Level 2, 3, 4, 7 & 8 Wisma Sri Pinang 60, Green Hall 10200 Pulau Pinang Tel No: 04-2636996	068-001
HWANGDBS INVESTMENT BANK BERHAD	Ground, 1 st & 2 nd Floor 1620 & 1621, Jalan Permatang Batu Taman Industri Permatang Batu 14000 Bukit Mertajam Pulau Pinang Tel No: 04-5372882	068-006
KENANGA INVESTMENT BANK BERHAD	Lot 1.02, Level 1, Menara KWSP 38, Jalan Sultan Ahmad Shah 10050 Pulau Pinang Tel No: 04-2106666	073-013
MERCURY SECURITIES SDN BHD	Ground, 1 st , 2 nd & 3 rd Floor Wisma UMNO Lorong Bagan Luar Dua 12000 Butterworth Seberang Prai Pulau Pinang Tel No: 04-3322123	093-001
MERCURY SECURITIES SDN BHD	2nd Floor, Standard Chartered Bank Chambers 2 Lebuhr Pantai 10300 Pulau Pinang Tel No: 04-2639118	093-004
OSK INVESTMENT BANK BERHAD	Ground & 1 st Floor No. 15-G-5, 15-G-6, 15-1-5 & 15-1-6 Medan Kampung Relau (Bayan Point) 11950 Pulau Pinang Tel No: 04-6404888	056-042
OSK INVESTMENT BANK BERHAD	Ground & Upper Floor No. 11A, Jalan Keranji Off Jalan Padang Lallang 14000 Bukit Mertajam Pulau Pinang Tel No: 04-5402888	056-015
OSK INVESTMENT BANK BERHAD	Ground, 1 st & 2 nd Floor No. 2677, Jalan Chain Ferry Taman Inderawasih 13600 Prai Pulau Pinang Tel No: 04-3900022	056-005

14. PROCEDURES FOR APPLICATION AND ACCEPTANCE (Cont'd)

Name	Address and Telephone Number	ADA Code
OSK INVESTMENT BANK BERHAD	64, Bishop Street 20E, 20F & 20G, Penang Street 10200 Pulau Pinang Tel No: 04-2634222	056-004
OSK INVESTMENT BANK BERHAD	No. 834 Jalan Besar, Sungai Bakap 14200 Sungai Jawi Seberang Perai Selatan Pulau Pinang Tel No: 04-5831888	056-032
PM SECURITIES SDN BHD	Level 25, Menara BHL 51, Jalan Sultan Ahmad Shah 10050 Pulau Pinang Tel No: 04-2273000	064-004
INTER-PACIFIC SECURITIES SDN BHD	Ground, Mezzanine & 8th Floor Bangunan Mayban Trust 3, Penang Street 10200 Pulau Pinang Tel No: 04-2690888	054-002
PERLIS INDERA KAYANGAN		
ALLIANCE INVESTMENT BANK BERHAD	2 nd Floor, Podium Block Bangunan KWSP 01000 Kangar Perlis Indera Kayangan Tel No: 04-9765200	076-003
KEDAH DARUL AMAN		
HWANGDBS INVESTMENT BANK BERHAD	No. 70 A, B, C Jalan Mawar 1 Taman Pekan Baru 08000 Sungai Petani Kedah Darul Aman Tel No: 04-4256666	068-011
ALLIANCE INVESTMENT BANK BERHAD	2 nd Floor, Wisma PKNK Jalan Sultan Badlishah 05000 Alor Setar Kedah Darul Aman Tel No: 04-7317088	076-004
OSK INVESTMENT BANK BERHAD	Ground & 1 st Floor 215-A & 215-B Medan Putra, Jalan Putra 05150 Alor Setar Kedah Darul Aman Tel No: 04-7209888	056-021
OSK INVESTMENT BANK BERHAD	No. 35, Ground Floor Jalan Suria 1, Jalan Bayu 09000 Kulim Kedah Darul Aman Tel No: 04-4964888	056-019

14. PROCEDURES FOR APPLICATION AND ACCEPTANCE (Cont'd)

Name	Address and Telephone Number	ADA Code
OSK INVESTMENT BANK BERHAD	Ground Floor, Swiss Inn Hotel No. 1, Jalan Pahlawan 08000 Sungai Petani Kedah Darul Aman Tel No: 04-4204888	056-017
NEGERI SEMBILAN DARUL KHUSUS		
ECM LIBRA AVENUE SECURITIES SDN BHD	1 C-G & 1 D-G Jalan Tunku Munawir 70000 Seremban Negeri Sembilan Tel No: 06-7655998	052-013
HWANGDBS INVESTMENT BANK BERHAD	No. 6, Upper Level Jalan Mahligai 72100 Bahau Negeri Sembilan Darul Khusus Tel No: 06-4553188	068-013
HWANGDBS INVESTMENT BANK BERHAD	Ground & 1 st Floor 105, 107 & 109, Jalan Yam Tuan 70000 Seremban Negeri Sembilan Darul Khusus Tel No: 06-7612288	068-007
OSK INVESTMENT BANK BERHAD	1 st & 2 nd Floor, No. 168, Jalan Mewah (Pusat Perniagaan UMNO Bahagian Jempol) 72100 Bahau Negeri Sembilan Darul Khusus Tel No: 06-4553011	056-040
OSK INVESTMENT BANK BERHAD	Ground, 1 st & 2 nd Floor No. 33, Jalan Dato' Bandar Tunggal 70000 Seremban Negeri Sembilan Darul Khusus Tel No: 06-7641641	056-024
OSK INVESTMENT BANK BERHAD	1 st Floor, No. 3601, Jalan Besar 73000 Tampin Negeri Sembilan Darul Khusus Tel No: 06-4421000	056-037
OSK INVESTMENT BANK BERHAD	Ground & Mezzanine Floor No. 346 & 347, Batu ½, Jalan Pantai 71000 Port Dickson Negeri Sembilan Darul Khusus Tel No: 06-6461234	056-046
PM SECURITIES SDN BHD	1 st , 2 nd & 3 rd Floor 19-21, Jalan Kong Sang 70000 Seremban Negeri Sembilan Darul Khusus Tel No: 06-7623131	064-002

14. PROCEDURES FOR APPLICATION AND ACCEPTANCE (Cont'd)

Name	Address and Telephone Number	ADA Code
JOHOR DARUL TAKZIM		
A.A. ANTHONY SECURITIES SDN BHD	Level 6 & 7, Menara MSC Cyberport No. 5, Jalan Bukit Meldrum 80300 Johor Bahru Johor Darul Takzim Tel No: 07-3332000	078-001
A.A. ANTHONY SECURITIES SDN BHD	42-8, Main Road Kulai Besar 81000 Kulai Johor Darul Takzim Tel No: 07-6636658	078-005
A.A. ANTHONY SECURITIES SDN BHD	No. 70, 70-01, 70-02 Jalan Rosmerah 2/17 Taman Johor Jaya 81100 Johor Bahru Johor Darul Takzim Tel No: 07-3513218	078-006
ECM LIBRA AVENUE SECURITIES SDN BHD	No. 57, 59 & 61, Jalan Ali 84000 Muar Johor Darul Takzim Tel No: 06-9532222	052-004
ECM LIBRA AVENUE SECURITIES SDN BHD	Ground Floor No. 234, Jalan Besar Taman Semberong Baru 83700 Yong Peng Johor Darul Takzim Tel No: 07-4678885	052-005
AmINVESTMENT BANK BERHAD	2 nd & 3 rd Floor, Penggaram Complex 1, Jalan Abdul Rahman 83000 Batu Pahat Johor Darul Takzim Tel No: 07-4342282	086-002
INTER-PACIFIC SECURITIES SDN BHD	95, Jalan Tun Abdul Razak 80000 Johor Bahru Johor Darul Takzim Tel No: 07-2231211	054-004
HWANGDBS INVESTMENT BANK BERHAD	Level 7, Johor Bahru City Square (Office Tower), 106-108, Jalan Wong Ah Fook 80000 Johor Bahru Johor Darul Takzim Tel No: 07-2222692	068-004
ALLIANCE INVESTMENT BANK BERHAD	No. 46 & 48, Jalan Dato' Kapten Ahmad 86000 Kluang Johor Darul Takzim Tel No: 07-7717922	076-006

14. PROCEDURES FOR APPLICATION AND ACCEPTANCE (Cont'd)

Name	Address and Telephone Number	ADA Code
KENANGA INVESTMENT BANK BERHAD	Level 2, Menara Pelangi Jalan Kuning Taman Pelangi 80400 Johor Bahru Johor Darul Takzim Tel No: 07-3333600	073-004
KENANGA INVESTMENT BANK BERHAD	No. 33 & 35 (Ground & 1 st Floor A & B) Jalan Syed Abdul Hamid Sagaff 86000 Kluang Johor Darul Takzim Tel No: 07-7771161	073-010
KENANGA INVESTMENT BANK BERHAD	No. 31, Lorong Dato' Ahamd Jalan Khalidi 84000 Muar Johor Darul Takzim Tel No: 06-9542711	073-008
KENANGA INVESTMENT BANK BERHAD	No. 34, Jalan Genuang 85000 Segamat Johor Darul Takzim Tel No: 07-9333515	073-009
KENANGA INVESTMENT BANK BERHAD	No. 4, Jalan Dataran 1 Taman Bandar Tangkak 84900 Tangkak Johor Darul Takzim Tel No: 06-9782292	073-011
MERCURY SECURITIES SDN BHD	Suite 17.1, Level 17 Jalan Kuning, Taman Pelangi 80400 Johor Bahru Johor Darul Takzim Tel No: 07-3316992	093-005
OSK INVESTMENT BANK BERHAD	53, 53-A & 53-B, Jalan Sultanah 83000 Batu Pahat Johor Darul Takzim Tel No: 07-4380288	056-009
OSK INVESTMENT BANK BERHAD	6 th Floor, Wisma Tiong-Hua 8, Jalan Keris Taman Sri Tebrau 80050 Johor Bahru Johore Darul Takzimn Tel No: 07-2788821	056-006
OSK INVESTMENT BANK BERHAD	Ground, 1 st & 2 nd Floor No. 10, Jalan Anggerik 1 Taman Kulai Utama 81000 Kulai Johor Darul Takzim Tel No: 07-6626288	056-035
OSK INVESTMENT BANK BERHAD	1 st Floor, No. 2 Jalan Makmur, Taman Sri Aman 85300 Labis Johor Darul Takzim Tel No: 07-9256881	056-039

14. PROCEDURES FOR APPLICATION AND ACCEPTANCE (Cont'd)

Name	Address and Telephone Number	ADA Code
OSK INVESTMENT BANK BERHAD	No. 33 – 1, 1 st & 2 nd Floor Jalan Ali 84000 Muar Johor Darul Takzim Tel No: 06-9538262	056-025
OSK INVESTMENT BANK BERHAD	Ground & 1 st Floor 10, Jalan Bendahara 12 Taman Ungku Tun Aminah 81300 Skudai Johor Darul Takzim Tel No: 07-5577628	056-029
OSK INVESTMENT BANK BERHAD	Ground, 1 st & 2 nd Floor No. 343, Jalan Muar 84900 Tangkak Johor Darul Takzim Tel No: 06-9787180	056-038
OSK INVESTMENT BANK BERHAD	Ground, 1 st & 2 nd Floor No. 3, Jalan Susur Utama 2/1 Taman Utama 85000 Segamat Johor Darul Takzim Tel No: 07-9321543	056-030
OSK INVESTMENT BANK BERHAD	Ground, 1 st and 2 nd Floor No. 17 Jalan Manggis 86000 Kluang Johor Darul Takzim Tel No: 07-7769655	056-031
OSK INVESTMENT BANK BERHAD	Ground & 1 st Floor No.1 & 1-01, Jalan Rosmerah 2/11 Taman Johor Jaya 81100 Johor Bahru Johor Darul Takzim Tel No: 07-3522293	056-043
PM SECURITIES SDN BHD	Suite 5.1, Level 5 Menara Pelangi Jalan Kuning Taman Pelangi 80400 Johor Bahru Johor Darul Takzim Tel No: 07-2781813	064-005
PM SECURITIES SDN BHD	Ground & 1 st Floor No.43 & 43A, Jalan Penjaja 3 Taman Kim's Park Business Centre 83000 Batu Pahat Johor Darul Takzim Tel No: 07-4333608	064-008

14. PROCEDURES FOR APPLICATION AND ACCEPTANCE (Cont'd)

Name	Address and Telephone Number	ADA Code
PAHANG DARUL MAKMUR		
ALLIANCE INVESTMENT BANK BERHAD	A-397, A-399 & A-401 Taman Sri Kuantan III Jalan Beserah 25300 Kuantan Pahang Darul Makmur Tel No: 09-5660800	076-002
ECMLIBRA AVENUE SECURITES SDN BHD	B62, Ground Floor Lorong Tun Ismail 8, Sri Dagangan II 25000 Kuantan Pahang Darul Makmur Tel No: 09-5133289	052-007
OSK INVESTMENT BANK BERHAD	Ground Floor, 98 Jalan Pasdec 28700 Bentong Pahang Darul Makmur Tel No: 09-2234943	056-022
OSK INVESTMENT BANK BERHAD	Ground Floor No. 76-A, Persiaran Camelia 4 Tanah Rata 39000 Cameron Highlands Pahang Darul Makmur Tel No: 05-4914913	056-041
OSK INVESTMENT BANK BERHAD	A-27 & A-29, Lorong Tun Ismail 9 Seri Dagangan Kuantan Business Centre 25000 Kuantan Pahang Darul Makmur Tel No: 09-5163811	056-007
KELANTAN DARUL NAIM		
TA SECURITIES HOLDINGS BERHAD	298, Jalan Tok Hakim 15000 Kota Bharu Kelantan Darul Naim Tel. No.: 09-7432288	058-004
ALLIANCE INVESTMENT BANK BERHAD	Lot 6 & 7, Section 25 Jalan Sultan Yahya Petra Bandar Kota Bharu 15200 Kota Bharu Kelantan Darul Naim Tel No: 09-7432588	076-007
OSK INVESTMENT BANK BERHAD	Ground & 1 st Floor No. 3953-H Jalan Kebun Suitan 15350 Kota Bharu Kelantan Darul Naim Tel No: 09-7430077	056-020

14. PROCEDURES FOR APPLICATION AND ACCEPTANCE (Cont'd)

Name	Address and Telephone Number	ADA Code
TERENGGANU DARUL IMAN		
FA SECURITIES SDN BHD	No. 51 & 51A Ground, Mezzanine & 1 st Floor Jalan Tok Lam 20100 Kuala Terengganu Terengganu Darul Iman Tel No: 09-6238128	021-001
ALLIANCE INVESTMENT BANK BERHAD	No. 1D, Ground & Mezzanine No. 1E, Ground, Mezzanine 1 st & 2 nd Floor Jalan Air Jerneh 20300 Kuala Terengganu Terengganu Darul Iman Tel No: 09-6317922	076-009
OSK INVESTMENT BANK BERHAD	Ground & 1 st Floor, 9651, Cukai Utama Jalan Kubang Kurus 24000 Kemaman Terengganu Darul Iman Tel No: 09-8502730	056-027
OSK INVESTMENT BANK BERHAD	31A, Ground Floor 31A & 31B, 1 st Floor Jalan Sultan Ismail 20200 Kuala Terengganu Terengganu Darul Iman Tel No: 09-6261816	056-055
SABAH		
ECM LIBRA AVENUE SECURITIES SDN BHD	Aras 8, Wisma Great Eastern 68, Jalan Gaya 88000 Kota Kinabalu Sabah Tel No: 088-236188	052-012
HWANGDBS INVESTMENT BANK BERHAD	Room Nos 106-109, Mezzanine Floor Room Nos 207-212, 2 nd Floor Gaya Centre, Jalan Tun Fuad Stephens 88400 Kota Kinabalu Sabah Tel No: 088-311688	068-008
INNOSABAH SECURITIES BERHAD	11, Equity House, Block K Sadong Jaya, Karamuning 88100 Kota Kinabalu Sabah Tel No: 088-234090	020-001
ALLIANCE INVESTMENT BANK BERHAD	Suite 1-9-E1, 9 th Floor CPS Tower No. 1, Jalan Centre Point 88000 Kota Kinabalu Sabah Tel No: 088-253922	076-005

14. PROCEDURES FOR APPLICATION AND ACCEPTANCE (Cont'd)

Name	Address and Telephone Number	ADA Code
OSK INVESTMENT BANK BERHAD	5 th Floor, Wisma BSN Sabah Jalan Kemajuan Karamunsing 88000 Kota Kinabalu Sabah Tel No: 088-269788	056-010
OSK INVESTMENT BANK BERHAD	Ground Floor, Block 2 Lot 4 & Lot 5, Bandar Indah, Mile 4 North Road 91000 Sandakan Sabah Tel No: 089-222275	056-057
SARAWAK		
ALLIANCE INVESTMENT BANK BERHAD	No. 32, 1st Floor Jalan Bako 96000 Sibul Sarawak Tel No: 084-347922	076-012
CIMB INVESTMENT BANK BERHAD	Level 1, Wisma STA 26 Jalan Datuk Abang Abdul Rahim 93450 Kuching Sarawak Tel No: 082-358606	065-004
TA SECURITIES HOLDINGS BERHAD	12 G, H & I, Jalan Kampong Datu 96000 Sibul Sarawak Tel No: 084-319998	058-002
HWANGDBS INVESTMENT BANK BERHAD	Lot 328, Jalan Abell 93100 Kuching Sarawak Tel No: 082-236999	068-005
HWANGDBS INVESTMENT BANK BERHAD	192, Bintulu Parkcity Commerce Square Lot 3478, Bintulu Town District 97000 Bintulu Sarawak Tel No: 086-330008	068-016
KENANGA INVESTMENT BANK BERHAD	Wisma Mahmud Jalan Sungai Sarawak 93100 Kuching Sarawak Tel No: 082-338000	073-003
KENANGA INVESTMENT BANK BERHAD	Lot 2465, Jalan Boulevard Utama Boulevard Commercial Centre 98000 Miri Sarawak Tel No: 085-435577	073-002

14. PROCEDURES FOR APPLICATION AND ACCEPTANCE (Cont'd)

Name	Address and Telephone Number	ADA Code
KENANGA INVESTMENT BANK BERHAD	No. 11-12 (Ground & 1 st Floor) Lorong Kampung Datu 3 96000 Sibul Sarawak Tel No: 084-313855	073-012
OSK INVESTMENT BANK BERHAD	Ground, 1 st & 6 th Floor Wisma Chinese Chambers Lot 357, Section 47, K.T.L.D. Jalan Bukit Mata Kuching 93100 Kuching Sarawak Tel No: 082-422252	056-008
OSK INVESTMENT BANK BERHAD	Lot 1268, 1 st and 2 nd Floor Lot 1269, 2 nd Floor Centre Point Commercial Centre Jalan Melayu 98008 Miri Sarawak Tel No: 085-422788	056-012
OSK INVESTMENT BANK BERHAD	101 & 102, Pusat Pedada Jalan Pedada 96000 Sibul Sarawak Tel No: 084-329100	056-013
OSK INVESTMENT BANK BERHAD	Ground Floor No. 10, Jalan Bersatu 96100 Sarikei Sarawak Tel No: 084-654100	056-050
OSK INVESTMENT BANK BERHAD	Ground Floor No. 177, Taman Sri Dagang 97000 Bintulu Sarawak Tel No: 086-311770	056-053
OSK SECURITIES BERHAD	Ground & 1 st Floor Lot 1085, Jalan Buangsiol 98700 Limbang Sarawak Tel No: 085-213188	056-060

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